



Use of Non-GAAP Financial Information



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Forward-looking Statements



In this presentation, statements that are not reported financial results or other historical information are "forward-looking statements". Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. These forward-looking statements relate to, among other things, the company's future operating performance, the company's share of new and existing markets, the company's short- and long-term revenue and earnings growth rates, and the company's implementation of cost-reduction initiatives and measures to improve pricing, including the optimization of the company's manufacturing capacity.

The use of the words "will," "believes," "anticipates," "expects," "intends" and similar expressions is intended to identify forward-looking statements that have been made and may in the future be made by or on behalf of the company. Although the company believes that these forward-looking statements are based upon reasonable assumptions regarding, among other things, the economy, its knowledge of its business, and on key performance indicators that impact the company, these forward-looking statements involve risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in or implied by the forward-looking statements. The company is not obligated to update forward-looking statements, whether as a result of new information, future events or otherwise.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Some of the risks, uncertainties & other factors that could cause actual results to differ materially from those expressed in or implied by the forward-looking statements include, but are not limited to:

- * competitive pressures, including pricing pressures and technological developments;*
- * changes in the company's relationships with customers, suppliers, distributors and/or partners in its business ventures;*
- * changes in political, economic or other factors such as currency exchange rates, inflation rates, recessionary or expansive trends, taxes and regulations and laws affecting the worldwide business in each of the company's operations, including Brazil, where a significant portion of the company's revenue is derived;*
- * global economic conditions, including any additional deterioration and disruption in the financial markets, including the bankruptcies, restructurings or consolidations of financial institutions, which could reduce our customer base and/or adversely affect our customers' ability to make capital expenditures, as well as adversely impact the availability and cost of credit;*
- * acceptance of the company's product and technology introductions in the marketplace;*
- * the company's ability to maintain effective internal controls;*
- * changes in the company's intention to repatriate cash and cash equivalents and short-term investments residing in international tax jurisdictions could negatively impact foreign and domestic taxes;*
- * unanticipated litigation, claims or assessments, as well as the outcome/impact of any current/pending litigation, claims or assessments, including with respect to the company's Brazilian tax dispute and the approval of the potential settlement of the securities class action on the proposed terms;*
- * variations in consumer demand for financial self-service technologies, products and services;*
- * potential security violations to the company's information technology systems;*
- * the investment performance of our pension plan assets, which could require us to increase our pension contributions, and significant changes in health care costs, including those that may result from government action;*
- * the amount and timing of repurchases of the company's common shares, if any;*
- * the outcome of the company's assessment of its indirect tax compliance in Brazil; and*
- ** the company's ability to achieve benefits from its cost-reduction initiatives and other strategic changes, including its recently announced multi-year realignment plan and other restructuring actions.*

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Q3 2013
Business Overview

Andy Mattes
President & Chief Executive Officer

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Q3 Performance Review



- *Ongoing business improvement and cost reduction efforts started to show during quarter*
- *Continue to globalize and transform service operations which has resulted in solid improvement in service gross margin*
- *Will reinvest approximately half of savings and yet to fully ramp up investments in transformation initiatives*

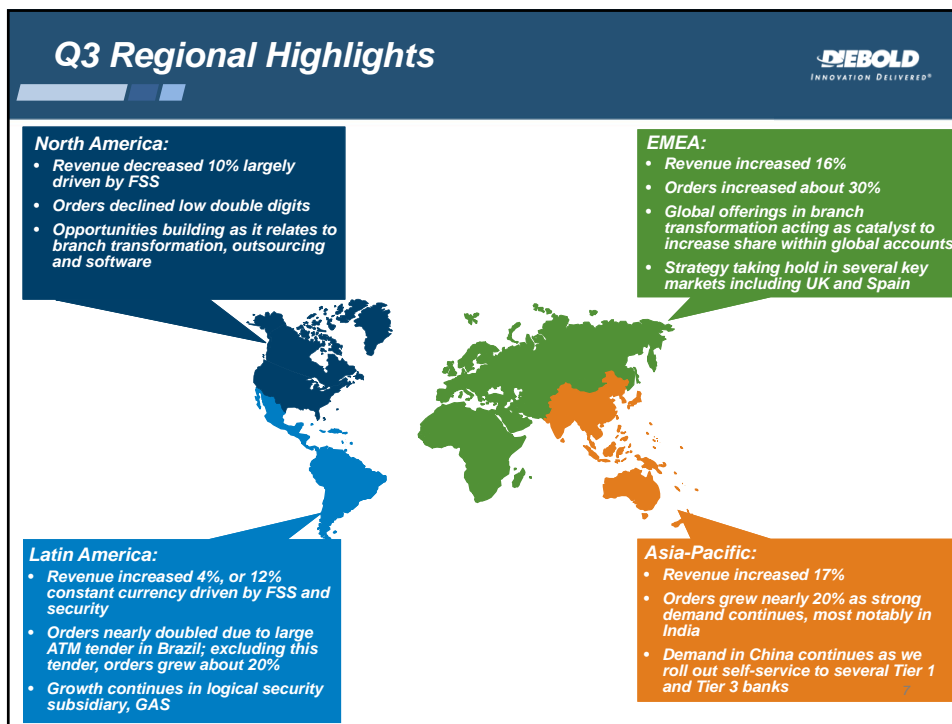
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Q3 Performance Review



- *Encouraged by global order activity which grew mid-teens*
- *Revenue performance outside North America is positive*
- *Still long way to go to achieve sustainable topline growth*
 - *Total revenue down YOY and sequentially largely due to challenges in North America*
- *Earnings benefitted from lower tax rate and a foreign exchange gain*
- *Beginning to see bottom line results from cost savings initiatives*
 - *Moving forward, expect net cost savings to vary as we ramp up investments*
- *Pleased we were able to finalize FCPA settlement*
- *Still enormous amount work to get back on right trajectory*
- *Will cover details of transformation strategy and 2014 outlook at Investor Day*

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Operational/Transformation Update



- *Voluntary Early Retirement Program (VERP) attracting participants; anticipate take-rate will be in excess of 25%*
 - *Purpose not solely to cut costs; also provides an opportunity to attract new talent*
- *Will have more clarity on this initiative and provide more information on transformation plan during Investor Day*
- *Feel comfortable about next steps and eager to share our thoughts*

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2013 Guidance and Conclusion



- *Guidance for 2013:*
 - *Revenue: (6%) - (5%)*
 - *Non-GAAP EPS (excl. Brazil valuation allowance): \$1.30 - \$1.40*
- *Remain focused on executing transformation initiatives and making necessary investments in innovation, IT and back-end office support*
- *Made progress on several initiatives during quarter but great deal of work to be done before we can realize full potential as a company*
- *Confident in steps we have identified to build on core strengths and capitalize on key opportunities in marketplace*

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Q3 2013
Financial Overview

Chris Chapman
Interim Principal Financial Officer

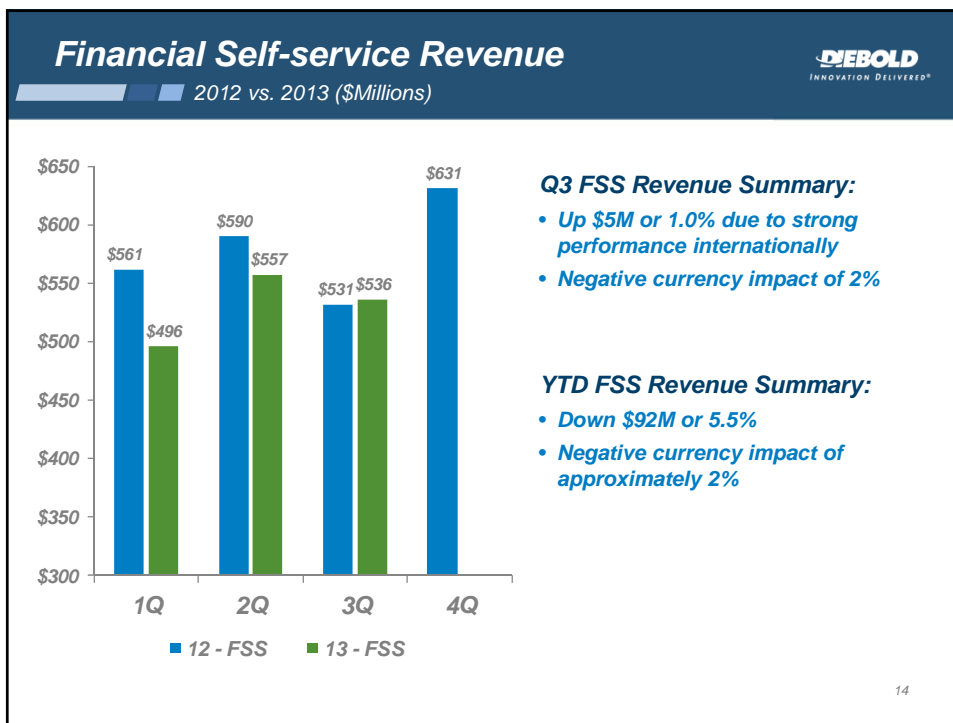
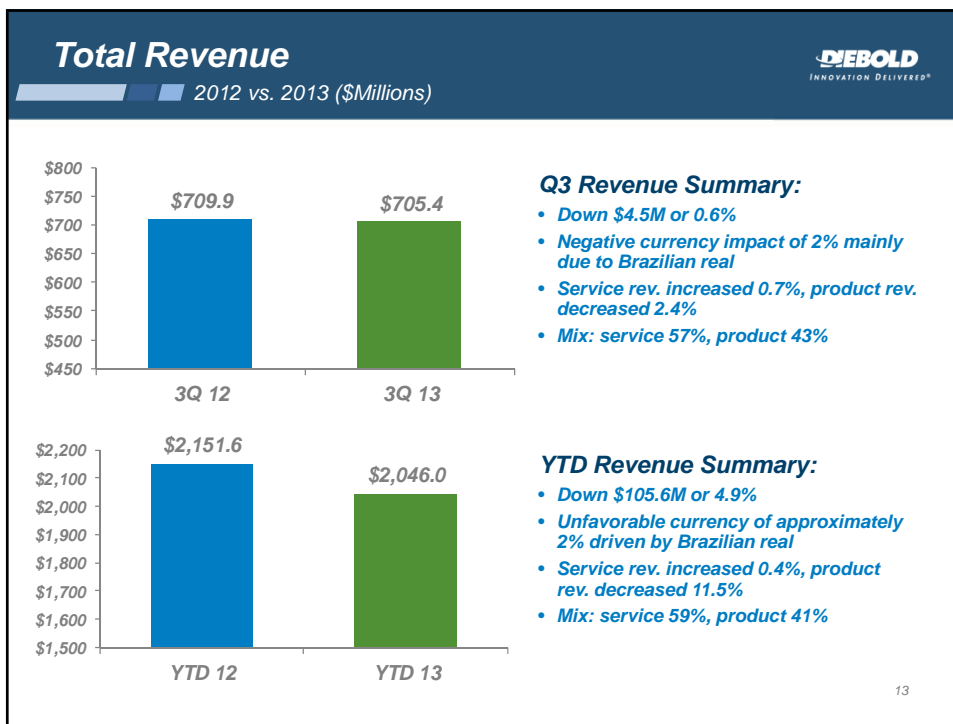
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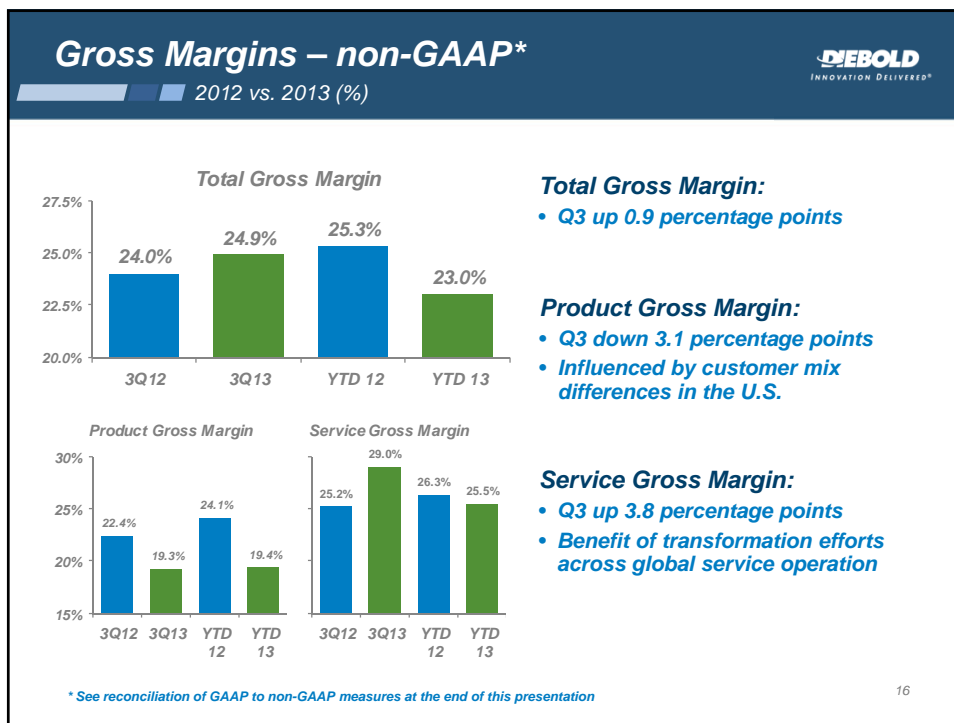
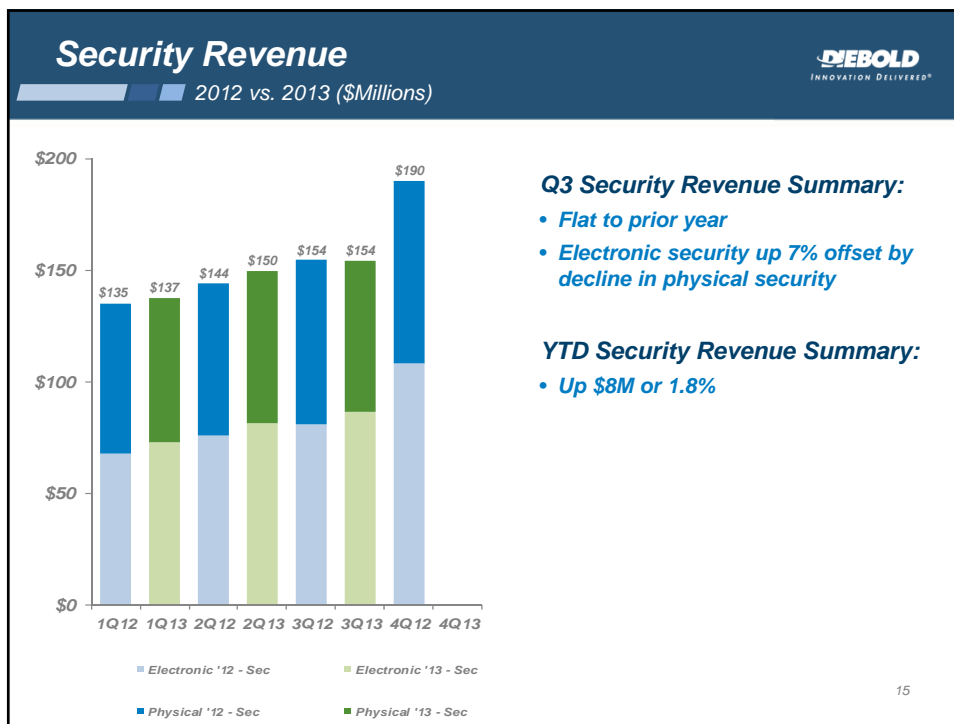
Agenda

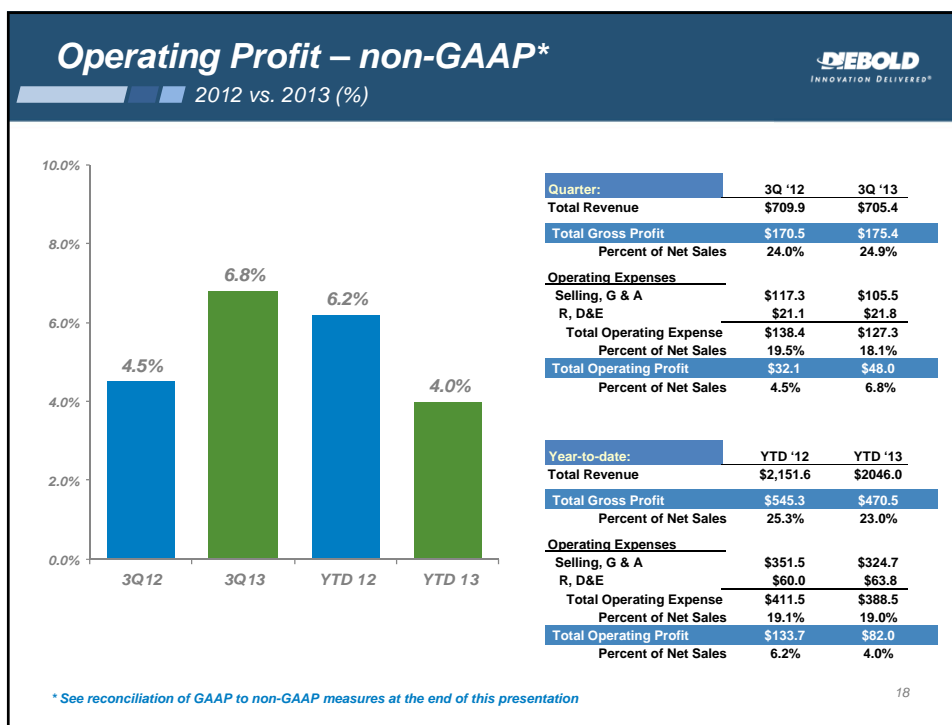
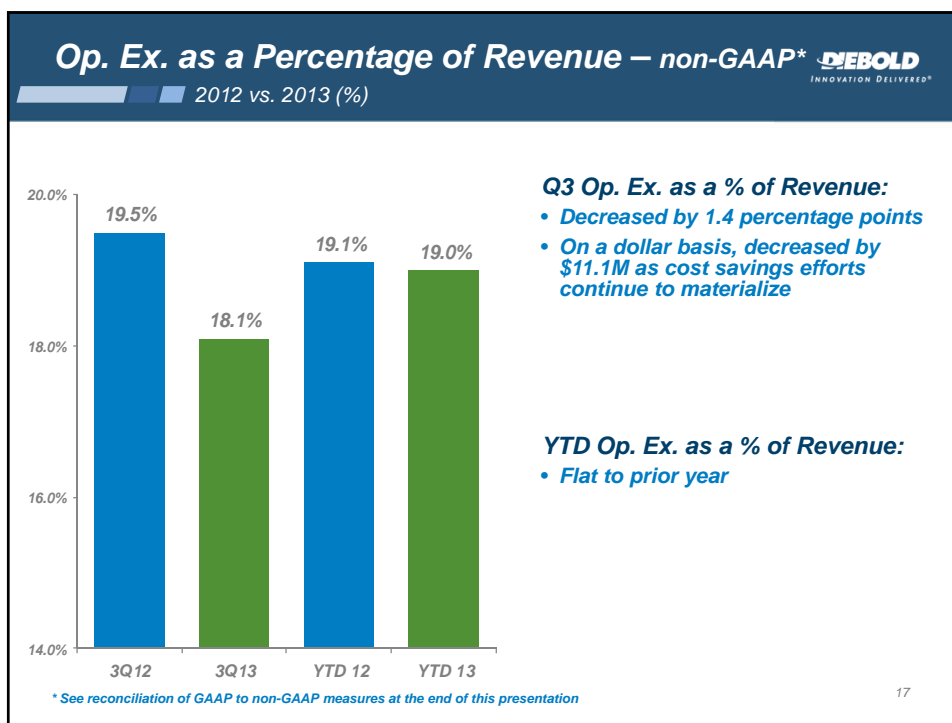
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- **Third quarter financial performance**
- **Legal/compliance update**
- **2013 guidance**
- **Free cash flow outlook**
- **Conclusion**


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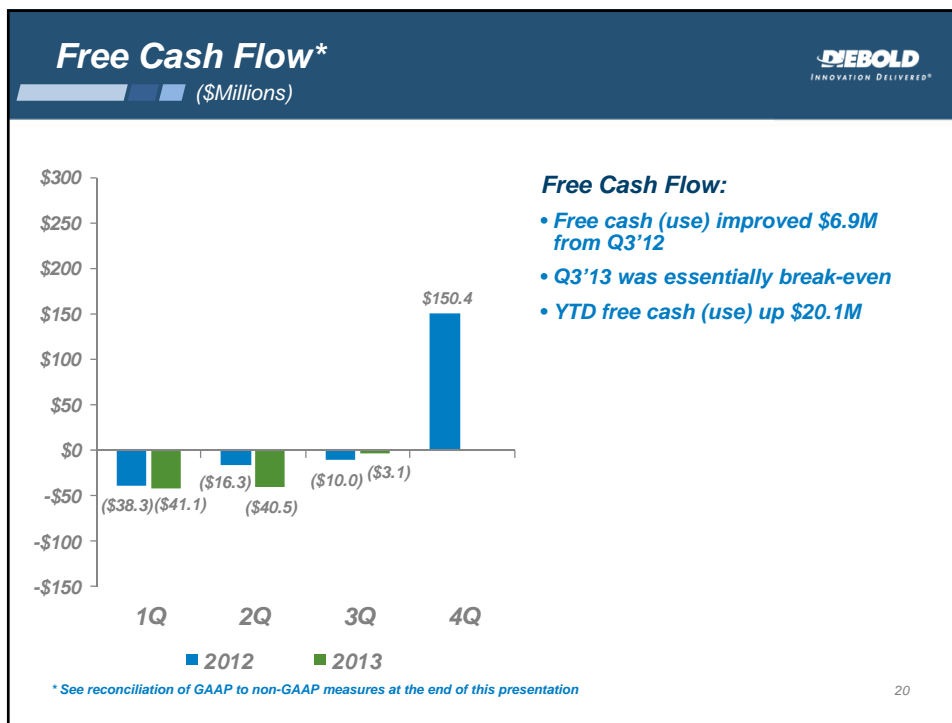


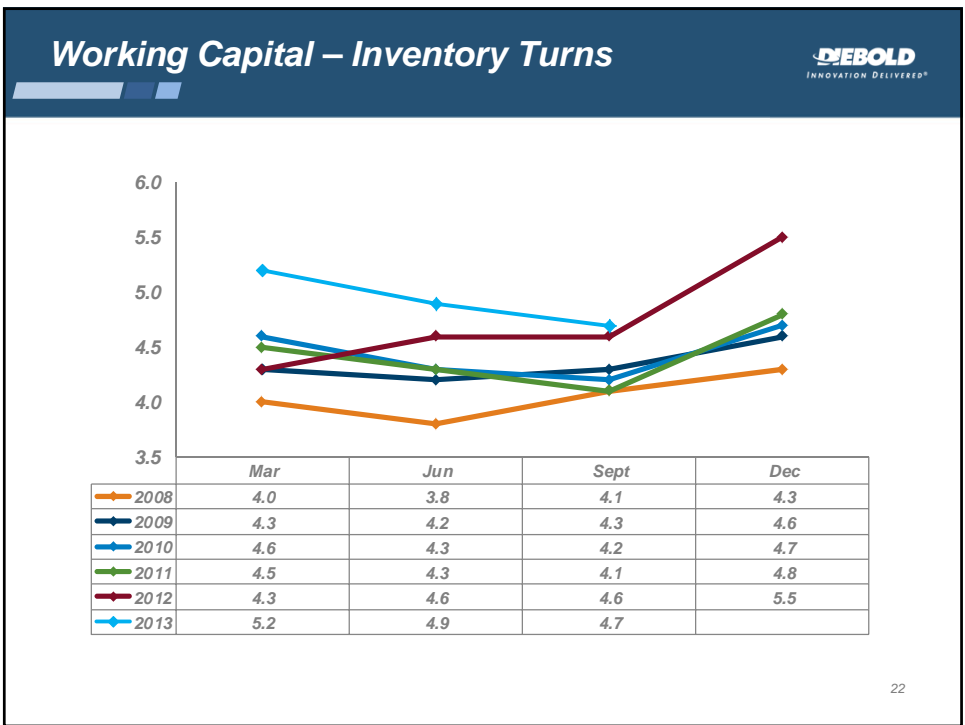
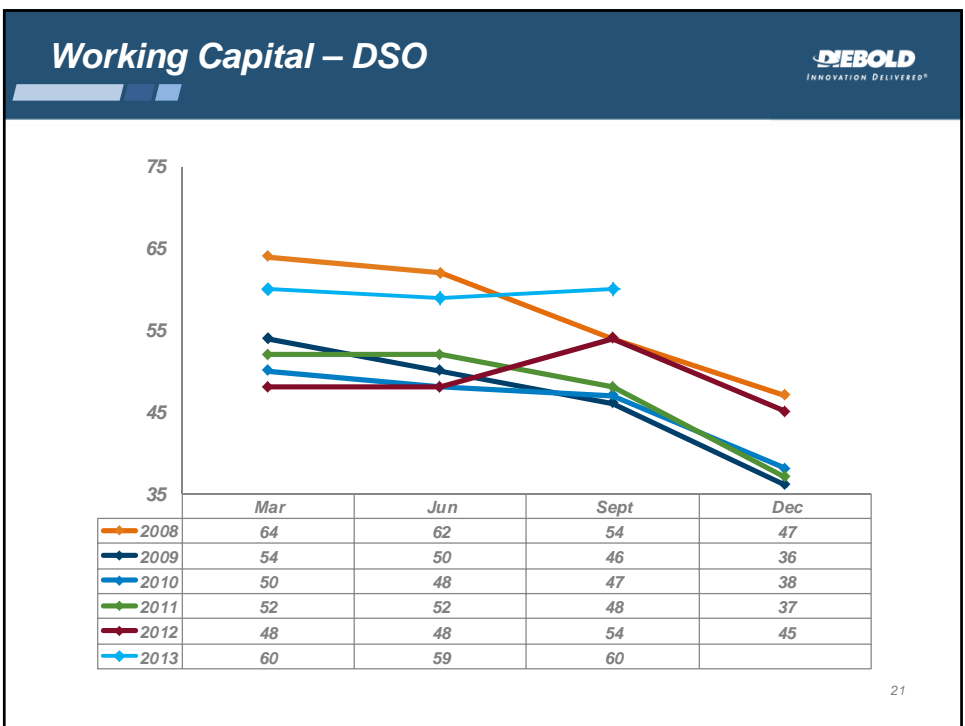
EPS Reconciliation

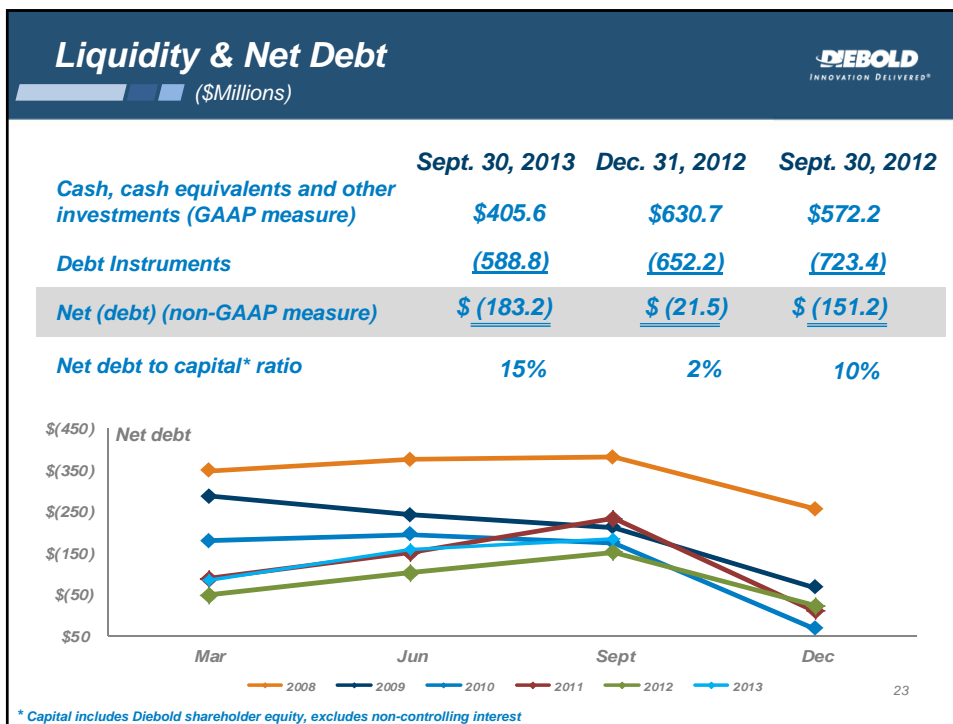


	Q3 '12	Q3 '13	YTD '12	YTD '13
EPS (GAAP)	\$0.25	(\$0.34)	\$1.34	(\$2.20)
Restructuring charges	0.02	0.05	0.05	0.22
Non-routine and Amortization expenses	0.01	0.04	0.01	0.69
Non-routine income	0.00	0.00	0.00	(0.02)
Impairment	0.09	0.84	0.16	0.84
Deferred tax expense on foreign cash repatriation	<u>0.00</u>	<u>(0.03)</u>	<u>0.00</u>	<u>0.64</u>
Total adjusted EPS (non-GAAP)	\$0.37	\$0.56	\$1.56	\$0.17
Tax valuation allowance	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.61</u>
Total adjusted EPS (non-GAAP) excluding Brazil valuation allowance	\$0.37	\$0.56	\$1.56	\$0.78
Tax rate (non-GAAP), excluding tax valuation allowance	30.8%	25.0%	28.8%	33.3%


Note: The sums of the quarterly figures may not equal annual figures due to rounding or differences in the weighted-average number¹⁹ of shares outstanding during the respective periods.







Legal/Compliance Update



- **Company reached agreement with DOJ and SEC on terms of settlement for FCPA including combined payments in the fourth quarter of approx. \$48M**
 - **Terms of agreement include independent compliance monitor for minimum period of 18 months**
- **No change in status of Brazil tax assessment and continue to remediate indirect tax material weakness**

2013 Guidance



Revenue	Previous	Current
<i>Total revenue</i>	<i>(7%) – (5%)</i>	<i>(6%) – (5%)</i>
Earnings per share		
<i>2013 EPS (GAAP)</i>	<i>(\$1.71) – (\$1.21)</i>	<i>(\$2.58) – (\$2.32)</i>
<i>Restructuring charges; non-routine expenses & amortization</i>	<i>1.74 – 1.34</i>	<i>1.81 – 1.65</i>
<i>Non-routine income</i>	<i>(0.02)</i>	<i>(0.02)</i>
<i>Impairment</i>	<i>-</i>	<i>0.84</i>
<i>Deferred tax expense on foreign cash repatriation</i>	<i>0.67</i>	<i>0.64</i>
<i>2013 EPS (non-GAAP)</i>	<i>\$0.68 - \$0.78</i>	<i>\$0.69 - \$0.79</i>
<i>Tax valuation allowance</i>	<i>0.62</i>	<i>0.61</i>
<i>2013 EPS (non-GAAP) excluding tax valuation allowance</i>	<i>\$1.30 - \$1.40</i>	<i>\$1.30 - \$1.40</i>

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Free Cash Flow Outlook



- *Forecasting free cash (use) of approx. (\$25M) for 2013*
 - *Includes cash outlays associated with FCPA settlement, expected securities class-action lawsuit and cash taxes associated with repatriation efforts*
- *Currently targeting operational free cash flow of approximately \$50-\$70M for the full year, which excludes previously outlined items*

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Conclusion



- *Lot of work in front of us*
- *Continue to make progress strengthening control environment*
- *Operationally reducing costs and improving working capital*
- *Confident we are on right track and focusing on execution to deliver sustainable reductions to underlying cost structure*
- *Provides the capacity to reinvest and position the company for the future*

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Supplemental Schedules

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Q3 2013 Profit & Loss Statement



Reconciliation GAAP to non-GAAP (\$Millions)

	2013 (GAAP)	Restructuring	Non-routine & Amort. Expenses	Non-routine Income	Tax Assertion	Impairment	2013 (non-GAAP)	Valuation Allowance	Adjusted 2013 (non-GAAP)
Total Revenue	\$705.4	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$705.4	\$0.0	\$705.4
Total Gross Profit	\$172.8	\$2.3	\$0.3	\$0.0	\$0.0	\$0.0	\$175.4	\$0.0	\$175.4
Percent of Net Sales	24.5%						24.9%		24.9%
Operating Expenses									
Selling, G & A	\$111.7	(\$1.9)	(\$3.7)	\$0.0	\$0.0	\$0.0	\$106.1	\$0.0	\$106.1
R, D & E	\$22.0	(\$0.2)	\$0.0	\$0.0	\$0.0	\$0.0	\$21.8	\$0.0	\$21.8
(Gain)/Loss on Assets	(\$0.6)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	(\$0.6)	\$0.0	(\$0.6)
Impairment of Assets	\$70.0	\$0.0	\$0.0	\$0.0	\$0.0	(\$70.0)	\$0.0	\$0.0	\$0.0
Total Operating Expense	\$203.1	(\$2.0)	(\$3.7)	\$0.0	\$0.0	(\$70.0)	\$127.3	\$0.0	\$127.3
Percent of Net Sales	28.8%						18.1%		18.1%
Total Operating Profit	(\$30.3)	\$4.3	\$4.0	\$0.0	\$0.0	\$70.0	\$48.0	\$0.0	\$48.0
Percent of Net Sales	-4.3%						6.8%		6.8%
Other income/(expense)	\$2.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$2.1	\$0.0	\$2.1
Inc from Cont Ops before Tax	(\$28.1)	\$4.3	\$4.0	\$0.0	\$0.0	\$70.0	\$50.2	\$0.0	\$50.2
Income Taxes	\$7.9	(\$0.9)	(\$1.4)	\$0.0	(\$1.9)	(\$16.3)	(\$12.6)	\$0.0	(\$12.6)
Income from Cont Ops	(\$20.2)	\$3.4	\$2.5	\$0.0	(\$1.9)	\$53.7	\$37.5	\$0.0	\$37.5
Percent of Net Sales	-2.9%						5.3%		5.3%
Noncontrol Interest - Net Tax	(\$1.5)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	(\$1.5)	\$0.0	(\$1.5)
Inc from Cont Ops - Net Tax	(\$21.7)	\$3.4	\$2.5	\$0.0	(\$1.9)	\$53.7	\$36.0	\$0.0	\$36.0
Loss from Disc Ops - Net Tax	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Net Income	(\$21.7)	\$3.4	\$2.5	\$0.0	(\$1.9)	\$53.7	\$36.0	\$0.0	\$36.0
Percent of Net Sales	-3.1%						5.1%		5.1%

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Q3 2012 Profit & Loss Statement



Reconciliation GAAP to non-GAAP (\$Millions)

	2012 (GAAP)	Restructuring	Non-routine Expenses	Non-routine Income	Impairment	2012 (non-GAAP)
Total Revenue	\$709.9	\$0.0	\$0.0	\$0.0	\$0.0	\$709.9
Total Gross Profit	\$171.6	(\$1.1)	\$0.0	\$0.0	\$0.0	\$170.5
Percent of Net Sales	24.2%					24.0%
Operating Expenses						
Selling, G & A	\$120.5	(\$2.5)	(\$0.6)	\$0.0	\$0.0	\$117.4
R, D & E	\$22.2	(\$1.1)	\$0.0	\$0.0	\$0.0	\$21.1
Impairment of Assets	\$7.9	\$0.0	\$0.0	\$0.0	(\$7.9)	\$0.0
Total Operating Expense	\$150.6	(\$3.6)	(\$0.6)	\$0.0	(\$7.9)	\$138.4
Percent of Net Sales	21.2%					19.5%
Total Operating Profit	\$21.0	\$2.5	\$0.6	\$0.0	\$7.9	\$32.1
Percent of Net Sales	3.0%					4.5%
Other income/(expense)	\$3.2	\$0.0	\$0.0	\$0.0	\$0.0	\$3.2
Inc from Cont Ops before Tax	\$24.2	\$2.5	\$0.6	\$0.0	\$7.9	\$35.3
Percent of Net Sales	3.4%					5.0%
Income Taxes	(\$7.4)	(\$1.0)	(\$0.2)	\$0.0	(\$2.2)	(\$10.9)
Income from Cont Ops	\$16.9	\$1.5	\$0.4	\$0.0	\$5.7	\$24.4
Percent of Net Sales	2.4%					3.4%
Noncontrol Interest - Net Tax	(\$0.6)	\$0.0	\$0.0	\$0.0	\$0.0	(\$0.6)
Inc from Cont Ops - Net Tax	\$16.2	\$1.5	\$0.4	\$0.0	\$5.7	\$23.8
Loss from Disc Ops - Net Tax	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Net Income	\$16.2	\$1.5	\$0.4	\$0.0	\$5.7	\$23.8
Percent of Net Sales	2.3%					3.4%

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Q3 2013 Product & Service Gross Profit



Reconciliation GAAP to non-GAAP (\$Millions)

	2013 (GAAP)	Restructuring	Non-routine & Amort. Expenses	2013 (non-GAAP)
Service Revenue	\$405.2	\$0.0	\$0.0	\$405.2
Product Revenue	\$300.2	\$0.0	\$0.0	\$300.2
Total Revenue	\$705.4	\$0.0	\$0.0	\$705.4
Service Gross Profit	\$115.1	\$2.1	\$0.3	\$117.5
Percent of Net Sales	28.4%			29.0%
Product Gross Profit	\$57.7	\$0.2	\$0.0	\$57.9
Percent of Net Sales	19.2%			19.3%
Total Gross Profit	\$172.8	\$2.3	\$0.3	\$175.4
Percent of Net Sales	24.5%			24.9%

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Q3 2012 Product & Service Gross Profit



Reconciliation GAAP to non-GAAP (\$Millions)

	2012 (GAAP)	Restructuring	Non-routine Expenses	2012 (non-GAAP)
Service Revenue	\$402.3	\$0.0	\$0.0	\$402.3
Product Revenue	\$307.6	\$0.0	\$0.0	\$307.6
Total Revenue	\$709.9	\$0.0	\$0.0	\$709.9
Service Gross Profit	\$100.5	\$1.0	\$0.0	\$101.5
Percent of Net Sales	25.0%			25.2%
Product Gross Profit	\$71.1	(\$2.1)	\$0.0	\$69.0
Percent of Net Sales	23.1%			22.4%
Total Gross Profit	\$171.6	(\$1.1)	\$0.0	\$170.5
Percent of Net Sales	24.2%			24.0%

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Q3 YTD 2013 Profit & Loss Statement



Reconciliation GAAP to non-GAAP (\$Millions)

	2013 (GAAP)	Restructuring	Non-routine & Amort. Expenses	Non-routine Income	Tax Assertion	Impairment	2013 (non-GAAP)	Valuation Allowance	Adjusted 2013 (non-GAAP)
Total Revenue	\$2,046.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$2,046.0	\$0.0	\$2,046.0
Total Gross Profit	\$460.2	\$9.4	\$0.8	\$0.0	\$0.0	\$0.0	\$470.5	\$0.0	\$470.5
Percent of Net Sales	22.5%						23.0%		23.0%
Operating Expenses									
Selling, G & A	\$394.4	(\$9.4)	(\$59.7)	\$0.0	\$0.0	\$0.0	\$325.3	\$0.0	\$325.3
R, D & E	\$66.4	(\$2.6)	\$0.0	\$0.0	\$0.0	\$0.0	\$63.8	\$0.0	\$63.8
(Gain)/Loss on Assets	(\$3.4)	\$0.0	\$0.0	\$2.2	\$0.0	\$0.0	(\$1.2)	\$0.0	(\$1.2)
Impairment of Assets	\$70.6	\$0.0	\$0.0	\$0.0	\$0.0	(\$70.0)	\$0.6	\$0.0	\$0.6
Total Operating Expense	\$528.0	(\$12.0)	(\$59.7)	\$2.2	\$0.0	(\$70.0)	\$388.5	\$0.0	\$388.5
Percent of Net Sales	25.8%						19.0%		19.0%
Total Operating Profit	(\$67.8)	\$21.4	\$60.5	(\$2.2)	\$0.0	\$70.0	\$82.0	\$0.0	\$82.0
Percent of Net Sales	-3.3%						4.0%		4.0%
Other income/(expense)	(\$2.9)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	(\$2.9)	\$0.0	(\$2.9)
Inc from Cont Ops before Tax	(\$70.6)	\$21.4	\$60.5	(\$2.2)	\$0.0	\$70.0	\$79.1	\$0.0	\$79.1
Income Taxes	(\$67.3)	(\$7.0)	(\$16.8)	\$0.8	\$40.9	(\$16.3)	(\$65.6)	\$39.1	(\$26.5)
Income from Cont Ops	(\$137.9)	\$14.4	\$43.7	(\$1.4)	\$40.9	\$53.7	\$13.5	\$39.1	\$52.6
Percent of Net Sales	-6.7%						0.7%		2.6%
Noncontrol Interest - Net Tax	(\$2.2)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	(\$2.2)	\$0.0	(\$2.2)
Inc from Cont Ops - Net Tax	(\$140.2)	\$14.4	\$43.7	(\$1.4)	\$40.9	\$53.7	\$11.2	\$39.1	\$50.4
Loss from Disc Ops - Net Tax	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Net Income	(\$140.2)	\$14.4	\$43.7	(\$1.4)	\$40.9	\$53.7	\$11.2	\$39.1	\$50.4
Percent of Net Sales	-6.9%						0.5%		2.5%

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Q3 YTD 2012 Profit & Loss Statement



Reconciliation GAAP to non-GAAP (\$Millions)

	2012 (GAAP)	Restructuring	Non-routine Expenses	Non-routine Income	Impairment	2012 (non-GAAP)
Total Revenue	\$2,151.6	\$0.0	\$0.0	\$0.0	\$0.0	\$2,151.6
Total Gross Profit	\$547.1	(\$1.9)	\$0.0	\$0.0	\$0.0	\$545.3
Percent of Net Sales	25.4%					25.3%
Operating Expenses						
Selling, G & A	\$359.1	(\$5.7)	(\$1.9)	\$0.0	\$0.0	\$351.5
R, D & E	\$61.1	(\$1.1)	\$0.0	\$0.0	\$0.0	\$60.0
Impairment of Assets	\$14.6	\$0.0	\$0.0	\$0.0	(\$14.6)	(\$0.0)
Total Operating Expense	\$434.8	(\$6.8)	(\$1.9)	\$0.0	(\$14.6)	\$411.5
Percent of Net Sales	20.2%					19.1%
Total Operating Profit	\$112.3	\$4.9	\$1.9	\$0.0	\$14.6	\$133.7
Percent of Net Sales	5.2%					6.2%
Other income/(expense)	\$10.1	\$0.0	\$0.0	\$0.0	\$0.0	\$10.1
Inc from Cont Ops before Tax	\$122.4	\$4.9	\$1.9	\$0.0	\$14.6	\$143.9
	5.7%					6.7%
Income Taxes	(\$34.2)	(\$1.8)	(\$0.7)	\$0.0	(\$4.7)	(\$41.5)
Income from Cont Ops	\$88.2	\$3.1	\$1.2	\$0.0	\$9.9	\$102.4
Percent of Net Sales	4.1%					4.8%
Noncontrol Interest - Net Tax	(\$2.7)	\$0.0	\$0.0	\$0.0	\$0.0	(\$2.7)
Inc from Cont Ops - Net Tax	\$85.5	\$3.1	\$1.2	\$0.0	\$9.9	\$99.7
Loss from Disc Ops - Net Tax	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0
Net Income	\$85.5	\$3.1	\$1.2	\$0.0	\$9.9	\$99.7
Percent of Net Sales	4.0%					4.6%

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Q3 YTD 2013 Product & Service Gross Profit



Reconciliation GAAP to non-GAAP (\$Millions)

	2013 (GAAP)	Restructuring	Non-routine & Amort. Expenses	2013 (non-GAAP)
Service Revenue	\$1,200.7	\$0.0	\$0.0	\$1,200.7
Product Revenue	\$845.4	\$0.0	\$0.0	\$845.4
Total Revenue	\$2,046.0	\$0.0	\$0.0	\$2,046.0
Service Gross Profit	\$296.5	\$9.0	\$0.8	\$306.3
Percent of Net Sales	24.7%			25.5%
Product Gross Profit	\$163.7	\$0.4	\$0.0	\$164.2
Percent of Net Sales	19.4%			19.4%
Total Gross Profit	\$460.2	\$9.4	\$0.8	\$470.5
Percent of Net Sales	22.5%			23.0%

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Q3 YTD 2012 Product & Service Gross Profit

Reconciliation GAAP to non-GAAP (\$Millions)

	2012 (GAAP)	Restructuring	Non-routine Expenses	2012 (non-GAAP)
Service Revenue	\$1,196.1	\$0.0	\$0.0	\$1,196.1
Product Revenue	\$955.5	\$0.0	\$0.0	\$955.5
Total Revenue	\$2,151.6	\$0.0	\$0.0	\$2,151.6
Service Gross Profit	\$314.8	\$0.1	\$0.0	\$314.9
Percent of Net Sales	26.3%			26.3%
Product Gross Profit	\$232.3	(\$2.0)	\$0.0	\$230.4
Percent of Net Sales	24.3%			24.1%
Total Gross Profit	\$547.1	(\$1.9)	\$0.0	\$545.3
Percent of Net Sales	25.4%			25.3%

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Free Cash Flow Reconciliation

(\$Millions)

	Q3 2013	Q3 2012	Q3 YTD 2013	Q3 YTD 2012
<i>Net cash provided (use) by operating activities (GAAP measure)</i>	\$4.4	\$5.2	(\$59.0)	(\$28.8)
<i>Capital expenditures</i>	(\$7.5)	(\$15.2)	(\$25.7)	(\$35.8)
<i>Free cash flow (use) (non- GAAP measure)</i>	(\$3.1)	(\$10.0)	(\$84.7)	(\$64.6)

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