Investment Community Conference Call

THIRD QUARTER EARNINGS RESULTS

November 15, 2016

DIEBOLD NIXDORF

Use of Non-GAAP Financial Information

Diebold has included non-GAAP financial measures in this presentation to supplement Diebold's condensed consolidated financial statements presented on a GAAP basis. Definitions of these non-GAAP financial measures and reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included elsewhere in this presentation.

Diebold's management uses constant currency, non-GAAP revenue, non-GAAP product, service and total gross margins, non-GAAP operating expense, non-GAAP operating profit, non-GAAP total segment operating profit, non-GAAP effective tax rate, non-GAAP net earnings, EBITDA, adjusted EBITDA and non-GAAP diluted earnings per share, and excludes gains, losses or other charges that are considered by Diebold's management to be outside of Diebold's core business segment operating results. Net debt and free cash flow are liquidity measures that provide useful information to management about the amount of cash available for investment in Diebold's businesses, funding strategic acquisitions, repurchasing stock and other purposes. The company calculates constant currency by translating the prior year results at the current year exchange rate.

These non-GAAP financial measures may have limitations as analytical tools, and these measures should not be considered in isolation or as a substitute for analysis of Diebold's results as reported under GAAP. Items such as impairment of goodwill and intangible assets, though not directly affecting Diebold's cash position, represent the loss in value of goodwill and intangible assets over time. The impairment expense associated with this loss in value is not included in non-GAAP operating profit, non-GAAP net earnings, non-GAAP diluted earnings per share and therefore does not reflect the full economic effect of the loss in value of those goodwill and intangible assets. In addition, items such as restructuring charges and non-routine expenses that are excluded from non-GAAP gross profit, non-GAAP operating expense, non-GAAP operating profit, non-GAAP net earnings, and non-GAAP diluted earnings per share can have a material impact on cash flows and earnings per share. In addition, free cash flow does not represent the total increase or decrease in the cash balance for the period. The non-GAAP financial information that we provide also may differ from the non-GAAP information provided by other companies.

We compensate for the limitations on our use of these non-GAAP financial measures by relying primarily on our GAAP financial statements and using non-GAAP financial measures only supplementally. We also provide robust and detailed reconciliations of each non-GAAP financial measure to the most directly comparable GAAP measure, and we encourage investors to review carefully those reconciliations.

We believe that providing these non-GAAP financial measures in addition to the related GAAP measures provides investors with greater transparency to the information used by Diebold's management in its financial and operational decision-making and allows investors to see Diebold's results "through the eyes" of management. We further believe that providing this information better enables investors to understand Diebold's operating performance and to evaluate the efficacy of the methodology and information used by management to evaluate and measure such performance.

Forward-looking Statements

In this presentation, statements that are not reported financial results or other historical information are "forward-looking statements". Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. These forward-looking statements relate to, among other things, the company's future operating performance, the company's share of new and existing markets, the company's short- and long-term revenue and earnings growth rates, and the company's implementation of cost-reduction initiatives and measures to improve pricing, including the optimization of the company's manufacturing capacity.

The use of the words "will," "believes," "anticipates," "expects," "intends" and similar expressions is intended to identify forward-looking statements that have been made and may in the future be made by or on behalf of the company. Although the company believes that these forward-looking statements are based upon reasonable assumptions regarding, among other things, the economy, its knowledge of its business, and on key performance indicators that impact the company, these forward-looking statements involve risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in or implied by the forward-looking statements. The company is not obligated to update forward-looking statements, whether as a result of new information, future events or otherwise.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Some of the risks, uncertainties & other factors that could cause actual results to differ materially from those expressed in or implied by the forward-looking statements include, but are not limited to:

- the ultimate outcome and results of integrating operations with Wincor Nixdorf, the ultimate outcome of operating strategy applied to Wincor Nixdorf and the ultimate ability to realize synergies;
- the effectiveness, implementation, ultimate impact and outcome of the Domination and Profit and Loss Transfer Agreement (DPLTA) between Diebold and Wincor Nixdorf including the relevant shareholders' resolutions approving the DPLTA may be voided or that effectiveness of the DPLTA may be delayed as a result of litigation or otherwise;
- the success of the Company's strategic business alliance with Securitas AB;
- the Company's ability to successfully launch and operate its joint ventures in China with the Aisino Corp. and Inspur Group
- the Company's ability to reduce stranded costs related to its NA electronic security business from its ongoing operations;
- competitive pressures, including pricing pressures and technological developments;
- changes in the company's relationships with customers, suppliers, distributors and/or partners in its business ventures;
- changes in political, economic, or other factors such as currency exchange rates, inflation rates, recessionary or expansive trends, taxes and regulations and laws affecting the worldwide business in each of the company's operations, including any impact related to the United Kingdom's likely exit from the European Union;
- global economic conditions, including any additional deterioration and disruption in the financial markets, including the bankruptcies, restructurings or consolidations of financial institutions, which could reduce our customer base and/or adversely affect our customers' ability to make capital expenditures, as well as adversely impact the availability and cost of credit;
- acceptance of the company's product and technology introductions in the marketplace;
- the company's ability to maintain effective internal controls;
- changes in the company's intention to further repatriate cash and cash equivalents and short-term investments residing in international tax jurisdictions, which could negatively impact foreign and domestic taxes;
- unanticipated litigation, claims or assessments, as well as the outcome/impact of any current/pending litigation, claims or assessments;
- variations in consumer demand for financial self-service technologies, products and services;
- potential security violations to the company's information technology systems;
- the investment performance of our pension plan assets, which could require us to increase our pension contributions, and significant changes in healthcare costs, including those that may result from government action;
- the amount and timing of repurchases of the company's common shares, if any; and
- the company's ability to achieve benefits from its cost-reduction initiatives and other strategic changes, as well as its business process outsourcing initiative.

Core Beliefs Reaffirmed

Unprecedented opportunity in the banking & retail industries

- Services and software revenue growth
- Moving up the value chain

Increased global scale and capacity for greater collaborative innovation

- Cloud-based SaaS
- API economy and application marketplace
- Big data analytics
- Miniaturization and Mobility

Retail solutions enhance our growth opportunities and spur innovation

- Solid retail revenue growth
- Innovative contract wins with Pepco and others

Software innovation

- Leading multi-vendor software
- 12 of the top 16 financial institutions in the USA

Significant cost synergies and higher profit margins

- Highly confident in $160 million of cost synergies
- Non-GAAP operating profit margin of >9% in 2019

Foundational Achievements

Closed the transaction on Aug 15, 2016

Shareholder approval for Domination Agreement

New Board members and management team

Establishing new operating model

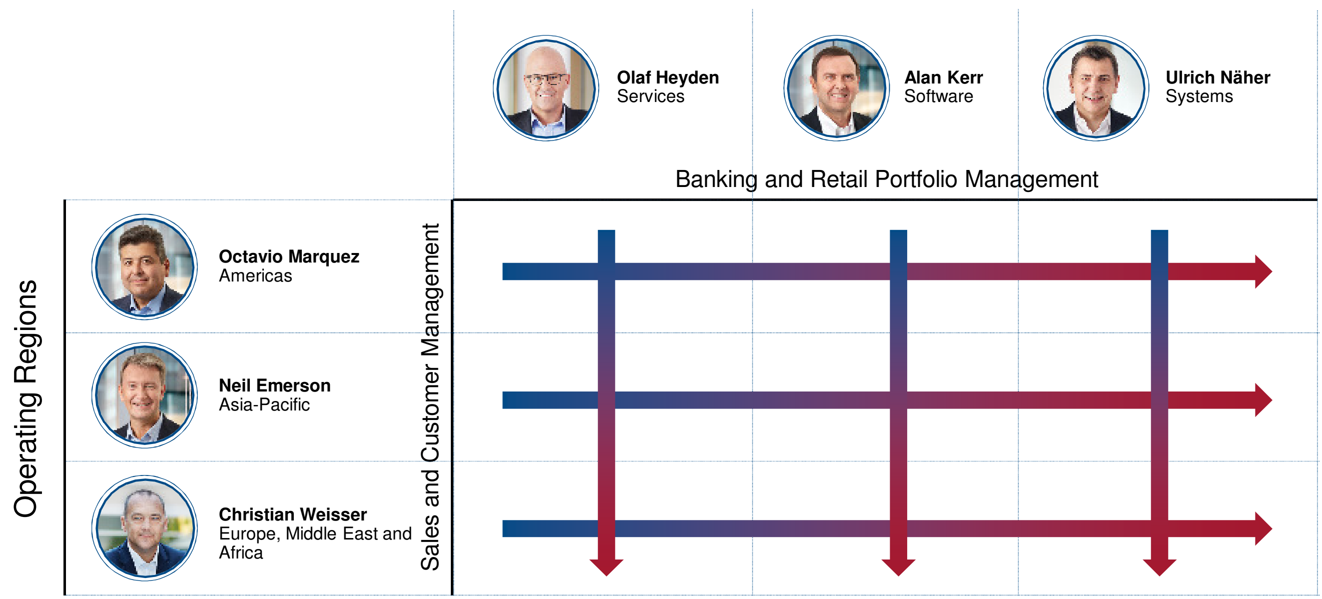
Corporate monitorship concludes

Andy Mattes
Chief Executive Officer

Eckard Heidloff
President

Jürgen Wunram
Chief Integration Officer & Retail Lead

Christopher Chapman
Chief Financial Officer



Third Quarter Results

EMEA:
- The largest region with 38% of revenue in Q3-16
- Solid FSS and retail orders as customers demand innovation, automation and improved operating efficiencies

NORTH AMERICA:
- 31% of revenue in Q3-16
- Continued growth in services; product revenue and orders were disappointing
- New leadership

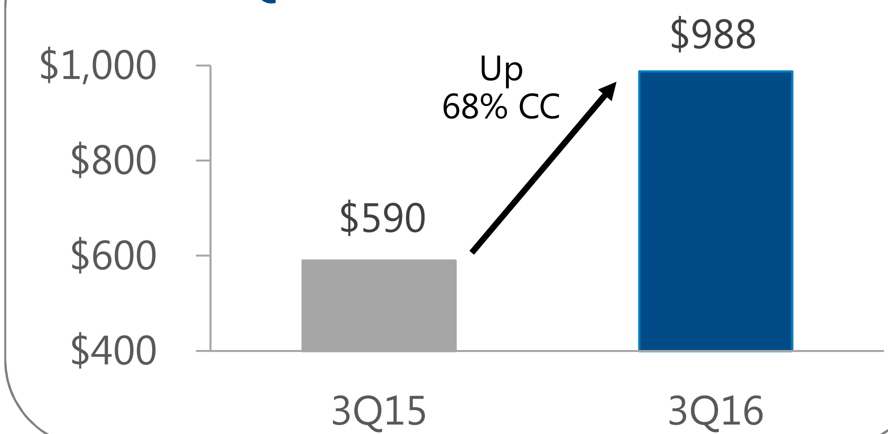
LATIN AMERICA:
- 17% of revenue in Q3-16
- Revenue growth in FSS services, election and lottery business
- YoY orders up in Brazil for the second straight quarter

ASIA-PACIFIC:
- 14% of revenue in Q3-16
- Headwinds in largest market, China, impacting the top and bottom line
- Finalized JVs in China with Aisino Corp. and Inspur

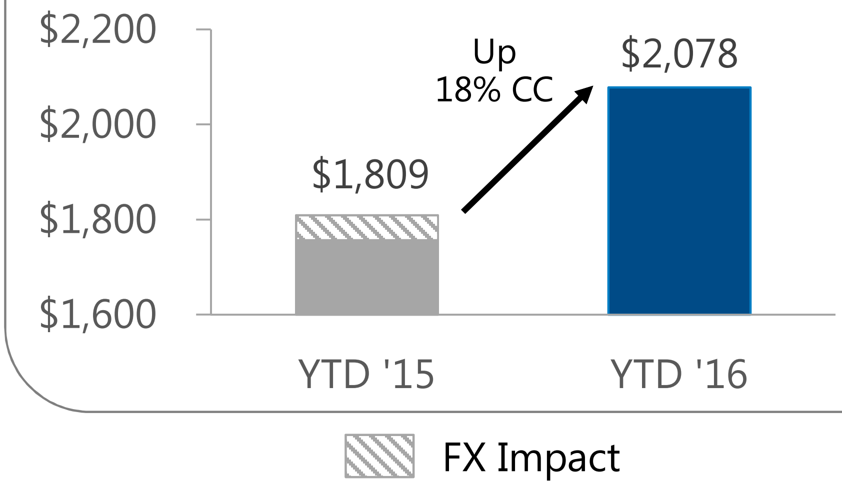
Total Revenue – non-GAAP*

2015 vs. 2016 ($ in millions)

Q3 Total Revenue[1]



YTD Total Revenue[1]



Q3 Summary:

- Organically, non-GAAP revenue decreased 2% in constant currency (CC)
  - Growth in services
  - Declines in China

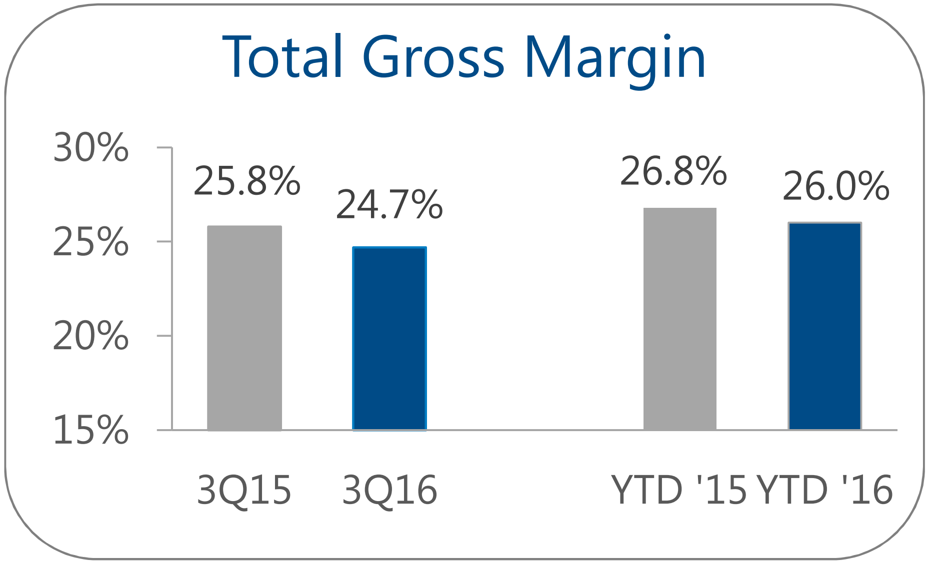
YTD Summary:

- Organically, non-GAAP revenue decreased 5% in constant currency (CC)

Note 1) Excludes $4.9 million purchase accounting deferred revenue adjustment in third quarter of 2016
* See reconciliation of GAAP to non-GAAP measures at the end of this presentation

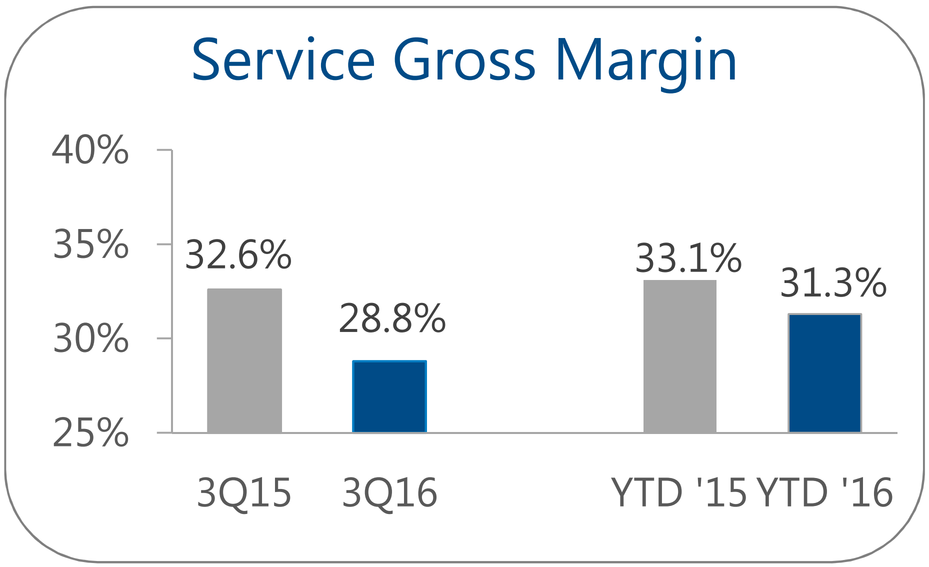
Gross Margins – non-GAAP*

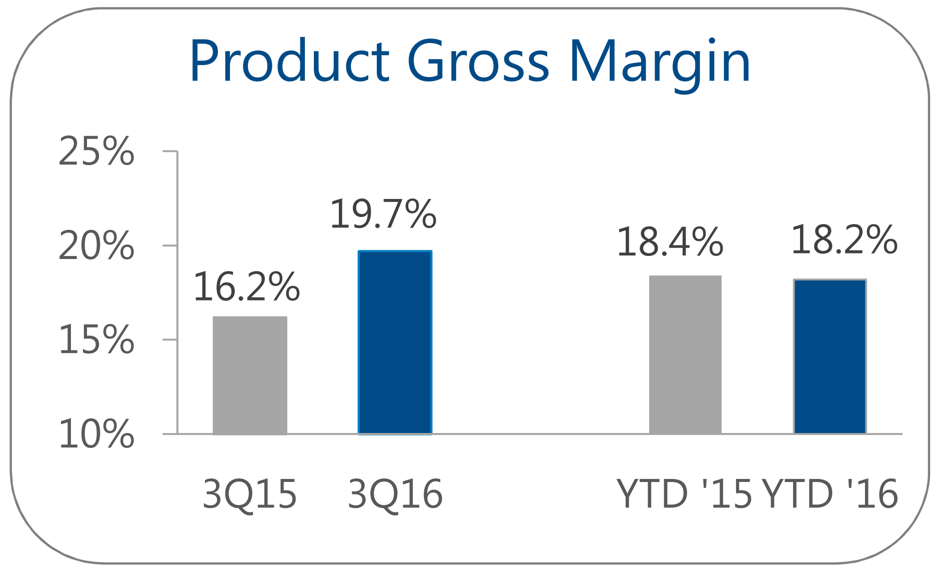
2015 vs. 2016



Q3 Summary:

- Service gross margin declined due to new mix of lower margin Nixdorf business
- Product gross margin improved due to higher margin Nixdorf business

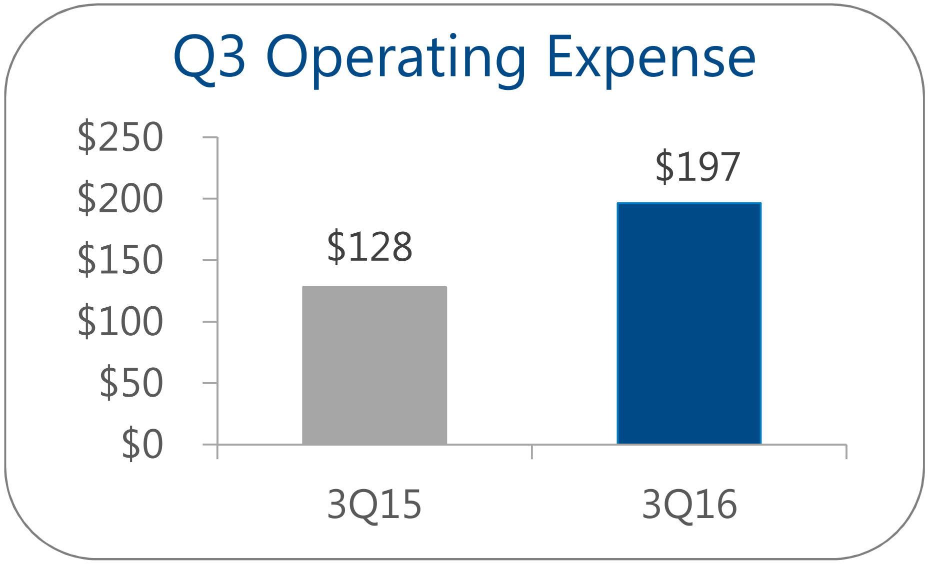




* See reconciliation of GAAP to non-GAAP measures at the end of this presentation

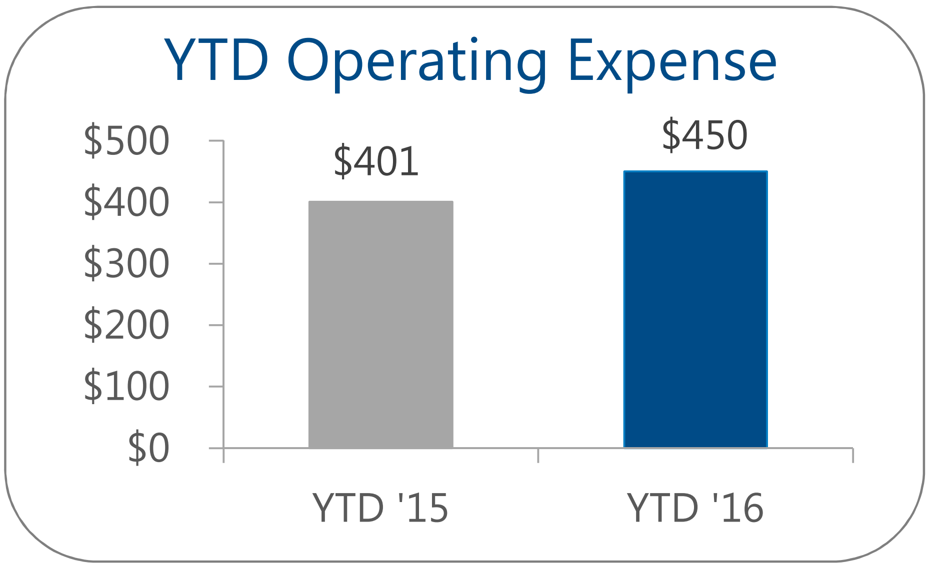
Operating Expense – non-GAAP*

2015 vs. 2016 ($ in millions)



Q3 Summary:

- Up $69M primarily as a result of the acquisition
- As a % of revenue, improved 180 bps



YTD Summary:

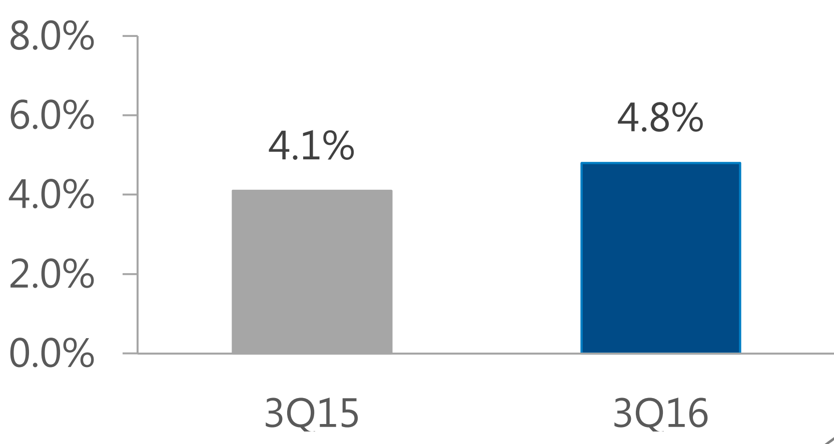
- Up $49M primarily as a result of the acquisition
- As a % of revenue, improved 50 bps

* See reconciliation of GAAP to non-GAAP measures at the end of this presentation

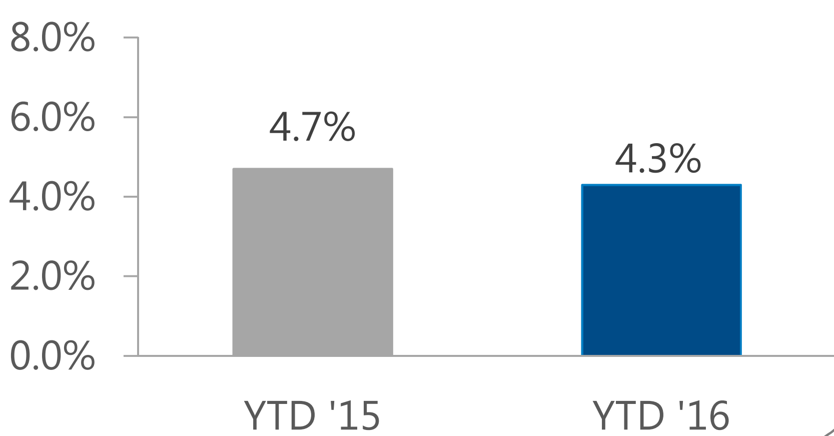
Operating Profit and Adjusted EBITDA – non-GAAP*

2015 vs. 2016 ($ in millions)

Q3 Operating Margin



YTD Operating Margin



	3Q15	3Q16
Total Revenue	$589.6	$988.2
Total Gross Profit	$152.3	$244.4
Gross Margin	25.8%	24.7%
Selling, G&A, Other	$107.9	$166.1
Research and Development	20.1	30.4
Total Operating Expenses	$128.0	$196.5
Percent of Revenue	21.7%	19.9%
Total Operating Profit	$24.3	$47.9
Operating Margin	4.1%	4.8%
Adjusted EBITDA	$41.5	$77.4
Adjusted EBITDA Margin	7.0%	7.8%

	YTD '15	YTD '16
Total Revenue	$1,808.9	$2,077.8
Total Gross Profit	$485.3	$540.6
Gross Margin	26.8%	26.0%
Selling, G&A, Other	$335.2	$384.0
Research and Development	65.7	66.4
Total Operating Expenses	$400.9	$450.4
Percent of Revenue	22.2%	21.7%
Total Operating Profit	$84.4	$90.2
Operating Margin	4.7%	4.3%
Adjusted EBITDA	$143.6	$160.8
Adjusted EBITDA Margin	7.9%	7.7%

* See reconciliation of GAAP to non-GAAP measures at the end of this presentation

Segment Reporting – non-GAAP

Operating profit by reporting segment ($ in millions)

	3Q15	3Q16	$ Var	% Var	YTD '15	YTD '16	$ Var	% Var
North America	$59.6	$50.1	$(9.5)	(16)%	$187.5	$166.5	$(21.0)	(11)%
Asia Pacific	14.2	16.1	1.9	13%	46.7	31.0	(15.7)	(34)%
EMEA	11.1	36.9	25.8	232%	37.6	63.5	25.9	69%
Latin America	4.8	12.8	8.0	167%	21.1	33.6	12.5	59%
Total segment operating profit	**$89.7**	**$115.9**	**$26.2**	**29%**	**$292.9**	**$294.6**	**$1.7**	**1%**
Global/Corporate charges not allocated to segments*	(65.4)	(68.0)	(2.6)	(4)%	(208.5)	(204.4)	4.1	2%
Total non-GAAP operating profit	**$24.3**	**$47.9**	**$23.6**	**97%**	**$84.4**	**$90.2**	**$5.8**	**7%**
Restructuring	(7.6)	(7.4)	0.2	3%	(17.8)	(12.8)	5.0	28%
Non-Routine Expenses, net	(4.3)	(127.2)	(122.9)	N/M	(33.2)	(159.5)	(126.3)	(380.4)%
Total GAAP operating profit	**$12.4**	**$(86.7)**	**$(99.1)**	**N/M**	**$33.4**	**$(82.1)**	**$(115.5)**	**(345.8)%**

*Corporate charges not allocated to segments include headquarter-based costs associated with manufacturing administration, procurement, human resources, compensation and benefits, finance and accounting, global development/engineering, global strategy/mergers and acquisitions, global information technology, tax, treasury and legal.

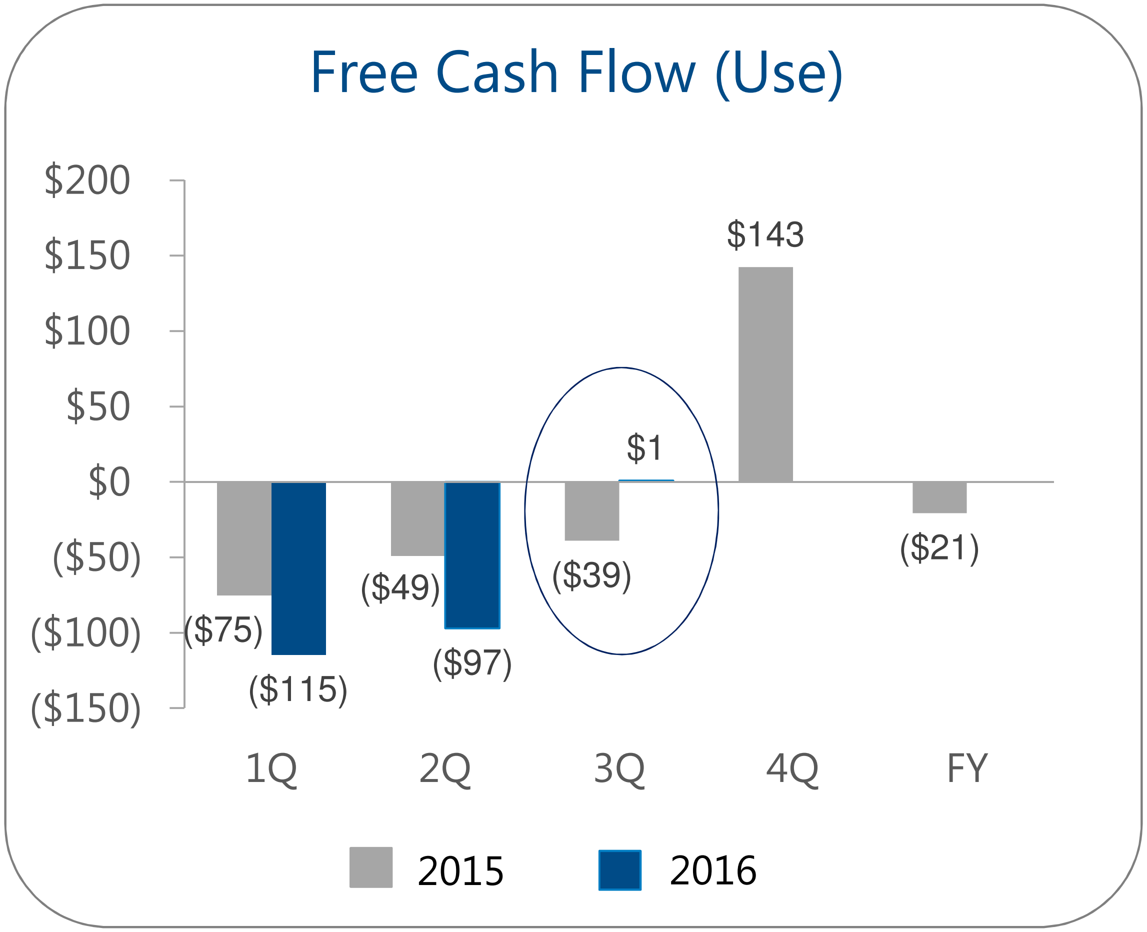
EPS Reconciliation

	3Q15	3Q16	YTD '15	YTD '16
EPS (GAAP) – continuing operations	**$0.26**	**$(1.38)**	**$0.43**	**$(1.46)**
Restructuring charges – pre-tax	**$0.12**	**$0.10**	**$0.27**	**$0.19**
Non-routine (income)/expense – pre-tax:				
Software impairment	--	--	0.14	--
Venezuela divestiture	(0.01)	(0.03)	0.11	(0.03)
Venezuela devaluation	--	--	0.10	--
Legal, indemnification and professional fees	0.03	(0.01)	0.16	0.08
Acquisition, divestiture and integration expense	0.04	1.20	0.04	2.07
Acquisition related hedging (income)/expense	--	0.05	--	(0.14)
Wincor Nixdorf purchase price accounting	--	0.76	--	0.80
Other	--	0.02	0.01	0.02
Total non-routine (income)/expense – pre-tax	**$0.06**	**$1.99**	**$0.56**	**$2.80**
Tax impact (inclusive of allocation of discrete tax items)	(0.15)	(0.37)	(0.37)	(0.77)
Total adjusted EPS (non-GAAP) - Continuing	**$0.29**	**$0.34**	**$0.89**	**$0.76**
Tax rate (non-GAAP)	5.1%	23.9%	19.9%	24.8%
EPS (non-GAAP) – Discontinued Operations	0.07	--	0.20	(0.02)
EPS (non-GAAP) – Including Discontinued Operations	**$0.36**	**$0.34**	**$1.09**	**$0.74**
Tax rate (non-GAAP) – Including Discontinued Operations	13.4%	23.9%	23.2%	24.6%

Notes: The restructuring and non-routine items EPS impact as shown are based on gross amounts without adjustment for taxes associated with these items. The cumulative tax EPS impact for restructuring and non-routine items is represented in the tax impact line.
- The sums of the quarterly figures may not equal annual figures due to rounding or differences in the weighted-average number of shares outstanding during the respective periods.

Free Cash Flow*

2015 vs. 2016 ($ in millions)



Free Cash Flow (Use):

- 3Q free cash flow of $1M
  - Includes $62M of cash payments for acquisition, divestiture and integration expenses
- For 2016, we expect
  - operating cash flow of $20M
  - capital expenditures of $50M
  - Free cash use of $30M including ~$180M of cash payments for acquisition, divestiture and integration expenses and cash taxes from the sale of Diebold's North America Electronic Security business.

* See reconciliation of GAAP to non-GAAP measures at the end of this presentation

Capital Structure & Net Debt

Current financing and replacement facilities

Balance sheet items

($ in millions)	Sept. 30, 2016
Cash, cash equivalents & other investments (GAAP measure)	$788.1
Debt Instruments	(2,058.9)
Net (debt) (non-GAAP measure)	**($1,270.8)**

Capital Structure as of Sept. 30, 2016

Financing	Size (M)	Interest Rate Index and Margin
Term Loan A Facility	$230	LIBOR + 2.25%
USD Term Loan B Facility	1,000 (1)	LIBOR(2) + 4.50%
EUR Term Loan B Facility	~400	EURIBOR(3) + 4.25%
High Yield Notes	400	8.50%
Sub-total	**$2,030**	**Mid-5%**
Revolving Credit Facility	$520	LIBOR + 2.25%
Delayed Draw Term Loan A	250	LIBOR + 2.25%
Additional Liquidity	**$770**	

Company paid down $200 million of USD Term Loan B Facility on Nov. 7, 2016

1) Amount is shown prior to November 7, 2016 pay down of $200 million
2) LIBOR with a floor of 0.75%
3) EURIBOR with a floor of 0.75%

Fourth Quarter of 2016 Outlook

Total revenue	**~$1.3B**
EPS (GAAP)	**$(0.52) – $(0.45)**
Restructuring	~$0.13
Non-routine (income)/expense:	
Legal, professional fees and other	~$0.01
Acquisition, divestiture and integration expense	~$0.19
Wincor Nixdorf purchase price accounting	~$0.99
Total non-routine (income)/expense	~$1.19
Tax impact of restructuring and non-routine	~$(0.53)
EPS (non-GAAP)	**$0.27 - $0.34**
Net Income	**$(40)M - $(34)M**
Adjusted EBITDA (non-GAAP)	**$100M - $110M**
Non-GAAP effective tax rate [1]	**~32%**

Note 1) With respect to the company's non-GAAP tax rate for 2016, we are not providing the most directly comparable GAAP financial measure or corresponding reconciliation because we are unable to predict with reasonable certainty those items that may affect such measures calculated and presented in accordance with GAAP without unreasonable effort. Our expected non-GAAP tax rate excludes primarily the future impact of restructuring actions, net non-routine items, acquisition, divestiture and integration related expenses and purchase accounting fair value adjustments. These reconciling items are uncertain, depend on various factors and could significantly impact, either individually or in the aggregate, our future period tax rate calculated and presented in accordance with GAAP. Please see "Use of Non-GAAP Financial Measures" for additional information regarding our use of non-GAAP financial measures.

SUPPLEMENTAL SCHEDULES

EBITDA Reconciliation

Reconciliation GAAP to non-GAAP ($ Millions)

	Q3 2016	Q3 2015	YTD 9/30/2016	YTD 9/30/2015	Q4 2016 Outlook
Net income (loss)	$ (101.8)	$ 22.9	$ 46.4	$ 41.2	$ $~(40) - (34)
Income tax (benefit) expense	(18.8)	(8.5)	(34.5)	(8.8)	~(24) – (20)
Interest income	(5.3)	(5.9)	(16.5)	(20.6)	~(4)
Interest expense	32.4	8.5	68.2	24.1	~33
Depreciation and amortization	43.4	15.4	74.3	48.3	~65
EBITDA	(50.1)	32.4	137.9	84.2	~30 – 40
Income from discontinued operations, net of tax	4.6	(4.7)	(143.7)	(13.4)	--
Share-based compensation	4.1	1.8	14.2	10.9	~5
Foreign exchange loss, net	(2.0)	(1.3)	1.6	9.2	--
Miscellaneous, net	4.2	1.4	(3.6)	1.7	--
Restructuring expenses	7.4	7.6	12.8	17.8	~10
Non-routine expenses, net	109.2	4.3	141.6	33.2	~55
Adjusted EBITDA	$ 77.4	$ 41.5	$ 160.8	$ 143.6	$ ~100 - 110
Adjusted EBITDA % revenue	7.9%	7.0%	7.8%	7.9%	

We define EBITDA as net income (loss) excluding income tax (benefit) expense, net interest, and depreciation and amortization expense. We define Adjusted EBITDA as EBITDA before the effect of the following items: income from discontinued operations, net of tax, share-based compensation, foreign exchange loss, net, other (expense) income miscellaneous, net, restructuring expense, and non-routine expenses, net as outlined in Note 1 of the non-GAAP measures. These are non-GAAP financial measurements used by management to enhance the understanding of our operating results. EBITDA and Adjusted EBITDA are key measures we use to evaluate our operational performance. We provide EBITDA and Adjusted EBITDA because we believe that investors and securities analysts will find EBITDA and Adjusted EBITDA to be useful measures for evaluating our operating performance and comparing our operating performance with that of similar companies that have different capital structures and for evaluating our ability to meet our future debt service, capital expenditures, and working capital requirements. However, EBITDA and Adjusted EBITDA should not be considered as alternatives to net income as a measure of operating results or as alternatives to cash flows from operating activities as a measure of liquidity in accordance with GAAP.

Q3 2016 Profit & Loss Statement

Reconciliation GAAP to non-GAAP ($ Millions)

	2016 (GAAP)	Restructuring	Venezuela Divestiture	Legal, indem. & prof. fees	Gain on sale of NA Electr. Sec.	Acq. / divest fees	Acq. related hedging (inc)/exp	Tax - Discrete items	Brazil Indirect Tax	Wincor Nixdorf purchase price accounting	2016 (non-GAAP)
Total Revenue	$983.3	$—	$—	$—	$—	$—	$—	$—	$—	$4.9	$988.2
Total Gross Profit	$197.6	$2.4	$—	$—	$—	$0.5	$—	$—	$0.4	$43.5	$244.4
Percent of Net Sales	20.1%										24.7%
Operating Expenses											
Selling, G & A	$253.5	$(5.0)	$1.8	$0.8	$—	$(73.8)	$—	$—	$—	$(10.8)	$166.8
R , D & E	$31.3	$(0.1)	$—	$—	$—	$(0.9)	$—	$—	$—	$—	$30.4
(Gain)/Loss on Assets	$(0.5)	$—	$—	$—	$—	$—	$—	$—	$—	$—	$(0.7)
Impairment of Assets	$—	$—	$—	$—	$—	$—	$—	$—	$—	$—	$—
Total Operating Expense	$284.3	$(5.0)	$1.8	$0.8	$—	$(74.6)	$—	$—	$—	$(10.8)	$196.5
Percent of Net Sales	28.9%										19.9%
Operating Profit	$(86.7)	$7.4	$(1.8)	$(0.8)	$—	$75.1	$—	$—	$0.4	$54.3	$47.9
Percent of Net Sales	(8.8)%										4.8%
Other income/(expense)	$(29.3)	$—	$—	$—	$—	$10.7	$3.6	$—	$—	$—	$(14.9)
Inc from Cont Ops before Tax	$(116.0)	$7.4	$(1.8)	$(0.8)	$—	$85.8	$3.6	$—	$0.4	$54.3	$33.0
Percent of Net Sales	(11.8)%										3.3%
Income Taxes	$18.8	$(2.5)	$0.6	$0.3	$—	$(19.4)	$—	$10.6	$—	$(16.3)	$(7.9)
Income from Cont Ops	$(97.2)	$4.9	$(1.2)	$(0.5)	$—	$66.4	$3.6	$10.6	$0.4	$38.0	$25.1
Percent of Net Sales	(9.9)%										2.5%
Noncontrol Interest - Net Tax	$(0.5)	$—	$—	$—	$—	$—	$—	$—	$—	$—	$(0.6)
Inc from Cont Ops - Net Tax	$(97.7)	$4.9	$(1.2)	$(0.5)	$—	$66.4	$3.6	$10.6	$0.4	$38.0	$24.5
Loss from Disc Ops - Net Tax	$—	$—	$—	$—	$—	$—	$—	$—	$—	$—	$—
Income on Sale of Disc Ops - Net Tax	$(4.6)	$—	$—	$—	$4.6	$—	$—	$—	$—	$—	$—
Net Income	$(102.3)	$4.9	$(1.2)	$(0.5)	$4.6	$66.4	$3.6	$10.6	$0.4	$38.0	$24.5
Percent of Net Sales	(10.4)%										2.5%

Q3 2015 Profit & Loss Statement

Reconciliation GAAP to non-GAAP ($ Millions)

	2015 (GAAP)	Restructuring	Venezuela Divestiture	Legal, indem. & prof. fees	Acq. / divest fees	Tax - Discrete items	Brazil Indirect Tax	2015 (non-GAAP)
Total Revenue	$589.6	$—	$—	$—	$—	$—	$—	$589.6
Total Gross Profit	$150.3	$1.7	$—	$—	$—	$—	$0.3	$152.3
Percent of Net Sales	25.5%							25.8%
Operating Expenses								
Selling, G & A	$117.8	$(5.8)	$0.5	$(1.9)	$(2.6)	$—	$—	$107.8
R , D & E	$20.0	$—	$—	$—	$—	$—	$—	$20.1
(Gain)/Loss on Assets	$0.1	$—	$—	$—	$—	$—	$—	$0.1
Impairment of Assets	$—	$—	$—	$—	$—	$—	$—	$—
Total Operating Expense	$137.9	$(5.8)	$0.5	$(1.9)	$(2.6)	$—	$—	$128.0
Percent of Net Sales	23.4%							21.7%
Total Operating Profit	$12.4	$7.6	$(0.5)	$1.9	$2.6	$—	$0.3	$24.3
Percent of Net Sales	2.1%							4.1%
Other income/(expense)	$(2.7)	$—	$—	$—	$—	$—	$—	$(2.7)
Inc from Cont Ops before Tax	$9.7	$7.6	$(0.5)	$1.9	$2.6	$—	$0.3	$21.6
Percent of Net Sales	1.6%							3.7%
Income Taxes	$8.5	$(2.7)	$0.1	$(0.7)	$(0.9)	$(5.7)	$(0.1)	$(1.4)
Income from Cont Ops	$18.2	$5.0	$(0.3)	$1.2	$1.7	$(5.7)	$0.2	$20.2
Percent of Net Sales	3.1%							3.4%
Noncontrol Interest - Net Tax	$(1.2)	$—	$—	$—	$—	$—	$—	$(1.2)
Inc from Cont Ops - Net Tax	$17.0	$5.0	$(0.3)	$1.2	$1.7	$(5.7)	$0.2	$19.0
Income from Disc Ops - Net Tax	$4.7	$—	$—	$—	$—	$—	$—	$4.7
Net Income	$21.7	$5.0	$(0.3)	$1.2	$1.7	$(5.7)	$0.2	$23.7
Percent of Net Sales	3.7%							4.0%

Q3 2016 Product & Service Gross Profit

Reconciliation GAAP to non-GAAP ($ Millions)

	2016 (GAAP)	Restructuring	Brazil Indirect Tax	Acq. / divest fees	Wincor Nixdorf purchase price accounting	2016 (non-GAAP)
Service Revenue	$542.7	$—	$—	$—	$2.5	$545.2
Product Revenue	440.6	—	—	—	2.4	443.0
Total Revenue	$983.3	$—	$—	$—	$4.9	$988.2
Service Gross Profit	$154.0	$0.8	$—	$—	$2.4	$157.2
Percent of Net Sales	28.4%					28.8%
Product Gross Profit	$43.6	$1.6	$0.4	$0.5	$41.1	$87.2
Percent of Net Sales	9.9%					19.7%
Total Gross Profit	**$197.6**	**$2.4**	**$0.4**	**$0.5**	**$43.5**	**$244.4**
Percent on Net Sales	20.1%					24.7%

Q3 2015 Product & Service Gross Profit

Reconciliation GAAP to non-GAAP ($ Millions)

	2015 (GAAP)	Restructuring	Brazil Indirect Tax	2015 (non-GAAP)
Service Revenue	$346.4	$—	$—	$346.4
Product Revenue	243.2	—	—	243.2
Total Revenue	$589.6	$—	$—	$589.6
Service Gross Profit	$111.2	$1.6	$—	$112.8
Percent of Net Sales	32.1%			32.6%
Product Gross Profit	$39.1	$0.1	$0.3	$39.5
Percent of Net Sales	16.1%			16.2%
Total Gross Profit	**$150.3**	**$1.7**	**$0.3**	**$152.3**
Percent on Net Sales	25.5%			25.8%

YTD 2016 Profit & Loss Statement

Reconciliation GAAP to non-GAAP ($ Millions)

	2016 (GAAP)	Restructuring	Venezuela Divestiture	Legal, indem. & prof. fees	Gain on sale of NA Electr. Sec.	Acq. / divest fees	Acq. related hedging (inc)/exp	Tax - Discrete items	Brazil Indirect Tax	Wincor Nixdorf purchase price accounting	2016 (non-GAAP)
Total Revenue	$2,072.9	$—	$—	$—	$—	$—	$—	$—	$—	$4.9	$2,077.8
Total Gross Profit	$491.5	$4.1	$—	$—	$—	$0.5	$—	$—	$1.0	$43.5	$540.6
Percent of Net Sales	23.7%										26.0%
Operating Expenses											
Selling, G & A	$506.4	$(8.6)	$1.8	$(5.4)	$—	$(99.2)	$—	$—	$—	$(10.8)	$384.2
R , D & E	$67.4	$(0.1)	$—	$—	$—	$(0.9)	$—	$—	$—	$—	$66.4
(Gain)/Loss on Assets	$(0.2)	$—	$—	$—	$—	$—	$—	$—	$—	$—	$(0.2)
Impairment of Assets	$—	$—	$—	$—	$—	$—	$—	$—	$—	$—	$—
Total Operating Expense	$573.6	$(8.7)	$1.8	$(5.4)	$—	$(100.1)	$—	$—	$—	$(10.8)	$450.4
Percent of Net Sales	27.7%									$ —	21.7%
Total Operating Profit	$(82.1)	$12.8	$(1.8)	$5.4	$—	$100.6	$—	$—	$1.0	$54.3	$90.2
Percent of Net Sales	(4.0)%										4.3%
Other income/(expense)	$(49.7)	$—	$—	$—	$—	$39.1	$(9.3)	$—	$—	$—	$(19.9)
Inc from Cont Ops before Tax	$(131.8)	$12.9	$(1.8)	$5.4	$—	$139.7	$(9.3)	$—	$1.0	$54.3	$70.3
Percent of Net Sales	(6.4)%										3.4%
Income Taxes	$34.5	$(4.3)	$0.6	$(2.1)	$—	$(39.7)	$—	$9.8	$—	$(16.3)	$(17.5)
Income from Cont Ops	$(97.3)	$8.6	$(1.2)	$3.3	$—	$100.0	$(9.3)	$9.8	$1.0	$38.0	$52.8
Percent of Net Sales	(4.7)%										2.5%
Noncontrol Interest - Net Tax	$(1.6)	$—	$—	$—	$—	$—	$—	$—	$—	$—	$(1.6)
Inc from Cont Ops - Net Tax	$(98.9)	$8.6	$(1.2)	$3.3	$—	$100.0	$(9.3)	$9.8	$1.0	$38.0	$51.2
Loss from Disc Ops - Net Tax	$(1.3)	$—	$—	$—	$—	$—	$—	$—	$—	$—	$(1.3)
Income on Sale of Disc Ops - Net Tax	$145.0	$—	$—	$—	$(145.0)	$—	$—	$—	$—	$—	$—
Net Income	$44.8	$8.6	$(1.2)	$3.3	$(145.0)	$100.0	$(9.3)	$9.8	$1.0	$38.0	$49.9
Percent of Net Sales	2.2%										2.4%

YTD 2015 Profit & Loss Statement

Reconciliation GAAP to non-GAAP ($ Millions)

	2015 (GAAP)	Restructuring	Software Impairment	Venezuela Divestiture	Venezuela Devaluation	Legal, indem. & prof. fees	Acq. / divest fees	Chile Impairment	Tax - Discrete items	Brazil Indirect Tax	2015 (non-GAAP)
Total Revenue	$1,808.9	$—	$—	$—	$—	$—	$—	$—	$—	$—	$1,808.9
Total Gross Profit	$480.3	$4.1	$—	$—	$—	$—	$—	$—	$—	$0.8	$485.3
Percent of Net Sales	26.6%										26.8%
Operating Expenses											
Selling, G & A	$363.2	$(13.1)	$—	$(0.3)	$—	$(10.6)	$(2.6)	$—	$—	$—	$336.6
R , D & E	$66.2	$(0.6)	$—	$—	$—	$—	$—	$—	$—	$—	$65.7
(Gain)/Loss on Assets	$(1.4)	$—	$—	$—	$—	$—	$—	$—	$—	$—	$(1.4)
Impairment of Assets	$18.9	$—	$(9.1)	$(9.3)	$—	$—	$—	$(0.5)	$—	$—	$—
Total Operating Expense	$446.9	$(13.7)	$(9.1)	$(9.7)	$—	$(10.6)	$(2.6)	$(0.5)	$—	$—	$400.9
Percent of Net Sales	24.7%										22.2%
Total Operating Profit	$33.4	$17.8	$9.1	$9.7	$—	$10.6	$2.6	$0.5	$—	$0.8	$84.4
Percent of Net Sales	1.8%										4.7%
Other income/(expense)	$(14.4)	$—	$—	$—	$7.5	$—	$—	$—	$—	$—	$(6.9)
Inc from Cont Ops before Tax	$19.0	$17.8	$9.1	$9.7	$7.5	$10.6	$2.6	$0.5	$—	$0.8	$77.5
Percent of Net Sales	1.1%										4.3%
Income Taxes	$8.8	$(4.3)	$(3.4)	$(2.3)	$(1.7)	$(4.0)	$(0.9)	$—	$(7.7)	$(0.3)	$(15.7)
Income from Cont Ops	$27.8	$13.5	$5.7	$7.4	$5.8	$6.5	$1.7	$0.5	$(7.7)	$0.6	$61.8
Percent of Net Sales	1.5%										3.4%
Noncontrol Interest - Net Tax	$(0.1)	$—	$—	$(2.7)	$(1.1)	$—	$—	$—	$—	$—	$(3.8)
Inc from Cont Ops - Net Tax	$27.7	$13.5	$5.7	$4.7	$4.7	$6.5	$1.7	$0.5	$(7.7)	$0.6	$58.0
Loss from Disc Ops - Net Tax	$13.4	$0.1	$—	$—	$—	$—	$—	$—	$—	$—	$13.5
Net Income	$41.1	$13.6	$5.7	$4.7	$4.7	$6.5	$1.7	$0.5	$(7.7)	$0.6	$71.5
Percent of Net Sales	2.3%										4.0%

YTD 2016 Product & Service Gross Profit

Reconciliation GAAP to non-GAAP ($ Millions)

	2016 (GAAP)	Restructuring	Brazil Indirect Tax	Acq. / divest fees	Wincor Nixdorf purchase price accounting	2016 (non-GAAP)
Service Revenue	$1,235.9	$—	$—	$—	$2.5	$1,238.4
Product Revenue	837.0	—	—	—	2.4	839.4
Total Revenue	$2,072.9	$—	$—	$—	$4.9	$2,077.8
Service Gross Profit	$383.3	$2.5	$—	$—	$2.4	$388.2
Percent of Net Sales	31.0%					31.3%
Product Gross Profit	$108.2	$1.6	$1.0	$0.5	$41.1	$152.4
Percent of Net Sales	12.9%					18.2%
Total Gross Profit	**$491.5**	**$4.1**	**$1.0**	**$0.5**	**$43.5**	**$540.6**
Percent on Net Sales	23.7%					26.0%

YTD 2015 Product & Service Gross Profit

Reconciliation GAAP to non-GAAP ($ Millions)

	2015 (GAAP)	Restructuring	Brazil Indirect Tax	2015 (non-GAAP)
Service Revenue	$1,040.9	$—	$—	$1,040.9
Product Revenue	768.0	—	—	768.0
Total Revenue	$1,808.9	$—	$—	$1,808.9
Service Gross Profit	$341.5	$2.7	$—	$344.3
Percent of Net Sales	32.8%			33.1%
Product Gross Profit	$138.8	$1.4	$0.8	$141.0
Percent of Net Sales	18.1%			18.4%
Total Gross Profit	**$480.3**	**$4.1**	**$0.8**	**$485.3**
Percent on Net Sales	26.6%			26.8%

Free Cash Flow From Continuing Operations Reconciliation

($ Millions)

	1Q15	2Q15	3Q15	4Q15	1Q16	2Q16	3Q16
Net cash provided by (used in) operating activities	$(65)	$(35)	$(23)	$155	$(110)	$(90)	$13
Capital expenditures	$(10)	$(14)	$(16)	$(12)	$(5)	$(7)	$(13)
Free cash flow (use) (non-GAAP measure)	**$(75)**	**$(49)**	**$(39)**	**$143**	**$(115)**	**$(97)**	**$1**

	2013	2014	2015	2016 Outlook
Net cash provided by/(used in) operating activities (GAAP measure)	$123	$189	$32	~$20[1]
Capital expenditures	$(34)	$(60)	$(52)	~$(50)
Free cash flow/(use) (non-GAAP measure)	$89	$129	$(20)	~$(30)

Note 1) Includes ~$180M from M&A fees and cash taxes from the sale of Diebold's North America Electronic Security business.
Numbers may not foot due to rounding