Q3 2012

Investment Community
Conference Call – October 25, 2012

Use of Non-GAAP Financial Information

Diebold has included non-GAAP financial measures in this presentation to supplement Diebold's consolidated condensed financial statements presented on a GAAP basis. Definitions of these non-GAAP financial measures and reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included elsewhere in this presentation.

Diebold's management uses non-GAAP product, service and total gross margins, non-GAAP operating expense, non-GAAP operating profit, non-GAAP tax rate, non-GAAP net earnings, and non-GAAP diluted earnings per share, and excludes the Brazilian elections systems business, losses or other charges that are considered by Diebold's management to be outside of Diebold's core business segment operating results. Net debt and free cash flow are liquidity measures that provide useful information to management about the amount of cash available for investment in Diebold's businesses, funding strategic acquisitions, repurchasing stock and other purposes.

These non-GAAP financial measures may have limitations as analytical tools, and these measures should not be considered in isolation or as a substitute for analysis of Diebold's results as reported under GAAP. Items such as impairment of goodwill and intangible asset though not directly affecting Diebold's cash position, represent the loss in value of goodwill and intangible assets over time. The impairment expense associated with this loss in value is not included in non-GAAP operating profit, non-GAAP net earnings, non-GAAP diluted earnings per share and therefore does not reflect the full economic effect of the loss in value of those goodwill and intangible assets. In addition, items such as restructuring charges and non-routine expenses that are excluded from non-GAAP gross profit, non-GAAP operating expense, non-GAAP operating profit, non-GAAP net earnings, and non-GAAP diluted earnings per share can have a material impact on cash flows and earnings per share. In addition, free cash flow does not represent the total increase or decrease in the cash balance for the period. The non-GAAP financial information that we provide also may differ from the non-GAAP information provided by other companies.

We compensate for the limitations on our use of these non-GAAP financial measures by relying primarily on our GAAP financial statements and using non-GAAP financial measures only supplementally. We also provide robust and detailed reconciliations of each non-GAAP financial measure to the most directly comparable GAAP measure, and we encourage investors to review carefully those reconciliations.

We believe that providing these non-GAAP financial measures in addition to the related GAAP measures provides investors with greater transparency to the information used by Diebold's management in its financial and operational decision-making and allows investors to see Diebold's results "through the eyes" of management. We further believe that providing this information better enables investors to understand Diebold's operating performance and to evaluate the efficacy of the methodology and information used by management to evaluate and measure such performance.

Forward-looking Statements

In this presentation, statements that are not reported financial results or other historical information are “forward-looking statements”. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. These forward-looking statements relate to, among other things, the company’s future operating performance, the company's share of new and existing markets, the company's short- and long-term revenue and earnings growth rates, and the company’s implementation of cost-reduction initiatives and measures to improve pricing, including the optimization of the company’s manufacturing capacity.

The use of the words “will,” “believes,” “anticipates,” “expects,” “intends” and similar expressions is intended to identify forward-looking statements that have been made and may in the future be made by or on behalf of the company. Although the company believes that these forward-looking statements are based upon reasonable assumptions regarding, among other things, the economy, its knowledge of its business, and on key performance indicators that impact the company, these forward-looking statements involve risks, uncertainties and other factors that may cause actual results to differ materially from those expressed in or implied by the forward-looking statements. The company is not obligated to update forward-looking statements, whether as a result of new information, future events or otherwise.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Some of the risks, uncertainties & other factors that could cause actual results to differ materially from those expressed in or implied by the forward-looking statements include, but are not limited to:

* competitive pressures, including pricing pressures and technological developments;
* changes in the company's relationships with customers, suppliers, distributors and/or partners in its business ventures;
* changes in political, economic or other factors such as currency exchange rates, inflation rates, recessionary or expansive trends, taxes and regulations and laws affecting the worldwide business in each of the company's operations, including Brazil, where a significant portion of the company's revenue is derived;
* global economic conditions, including any additional deterioration and disruption in the financial markets, including the bankruptcies, restructurings or consolidations of financial institutions, which could reduce our customer base and/or adversely affect our customers’ ability to make capital expenditures, as well as adversely impact the availability and cost of credit;
* acceptance of the company's product and technology introductions in the marketplace;
* the company’s ability to maintain effective internal controls;
* changes in the company’s intention to repatriate cash and cash equivalents and short-term investments residing in international tax jurisdictions could negatively impact foreign and domestic taxes;
* unanticipated litigation, claims or assessments, as well as the impact of any current/pending lawsuits;
* variations in consumer demand for financial self-service technologies, products and services;
* potential security violations to the company's information technology systems;
* the investment performance of our pension plan assets, which could require us to increase our pension contributions, and significant changes in health care costs, including those that may result from government action;
* the amount and timing of repurchases of the company's common shares, if any;
* the outcome of the company’s global FCPA review and any actions taken by government agencies in connection with the company’s self disclosure, including the pending DOJ and SEC investigations; and
* the company’s ability to achieve benefits from its cost-reduction initiatives and other strategic changes, including its restructuring actions.

Q3 2012
Business & Market Overview

Thomas W. Swidarski
President & Chief Executive Officer

Q3 2012 Key Takeaways

DIEBOLD INNOVATION DELIVERED®

- *Business remains sound from top-line perspective*
- *Experienced number of unique challenges relative to profitability:*
  1. *Forecasting issue in NA operations impacting profitability*
  2. *NA service margins adversely affected by lower than expected billed work revenue and continued investments in Integrated Services® (IS)*
  3. *Two FSS projects with government banks in Brazil pushed out to 2013*
- *Due to revenue mix shift in NA and project delays in Brazil, reduced earnings expectations for the year*
- *Expect FSS business to grow 8% to 9%, or 12% to 13% constant currency*
- *Product margins under pressure, but expect service margins to return positive in Q4*
- *Security business grew 8%; full year guidance tightened at higher end of prior outlook*

5

North America

DIEBOLD INNOVATION DELIVERED®

- *Revenue growth 9% with growth in both FSS and security*
- *Total orders decreased slightly off strong prior year comps*
- *Revenue mix shift between national & regional accounts caused greater-than-expected drop in profitability*
- *Demand remains strong for DA led by national account segment*
- *Continue to build out infrastructure for IS*
- *Managed services key due to recurring nature and incremental to traditional offering*

6

Innovations

- *Focused on bringing new solutions and innovations to market to help reduce costs and increase efficiency for our customers*
- *At the BAI Retail Delivery conference, introduced several innovations:*
  1. *Mobile transactional and authentication technologies*
  2. *Remote deposit capture application*
  3. *Cashless person-to-person capabilities via mobile devices*
  4. *Concierge Video Services allowing video service to be added to existing ATMs without investing in a dedicated terminal*
- *These software led services are critical components of our future growth in IS*

7

Security

- *Revenue increased 8%; orders up comparable rate*
- *Tony Byerly working to realign the organization, build sales team, invest in software-led services, and grow pipeline of opportunities*
- *Generated double-digit gains in both revenue and orders in electronic security*
- *Comfortable with our strategy and improved execution in security*
- *Tightened revenue guidance from 1% to 4% to 3% to 4%*

Financial Market (Banks & Credit Unions)

Banks & Credit Unions

Government Market (Federal/Agencies)

Federal Agencies, Department of Defense

Enterprise Market (High End/Complex)

Critical Infrastructure, Ports, Nationals

Retail Market (Stores & Chains)

Retailers with 1,000+ Locations

8

Asia Pacific

DIEBOLD
INNOVATION DELIVERED®

- Revenue decreased 2%
- Service growth, driven by China, offset by lower product volume, due to timing of business in India and Southeast Asia
- Double digit order growth in the quarter
- Consistent demand in tier-one banks in China and notable inroads in tier two and three banks
- Government mandated bidding process in India to build ATM infrastructure:
  - Pursuing opportunities to provide hardware and maintenance services to various companies acting as primary deployers
  - Good service margins but dilutive from product margin standpoint
  - Supports our managed services strategy without taking on risks and capital investment required to be a primary deployer



9

Latin America/Brazil

DIEBOLD
INNOVATION DELIVERED®

- Revenue decreased 15%, or 2% on a constant currency basis, due to decline in YOY elections revenue in Brazil
- Decrease in election revenue resulted in substantially lower product gross margin
- Orders in LA/Brazil grew in low single digit range
- In Brazil, several factors led to delays at a couple of very large government banks
- In the rest of LA, double digit growth in revenue and orders
- Portion of growth driven by several new IS contracts:
  - Peru with a large multi-national Spanish bank
  - Colombia with several contracts



10

Europe, Middle East and Africa

DIEBOLD INNOVATION DELIVERED®

- *Revenue decreased approx. 4%*
- *Orders experienced strong double digit growth*
- *Seeing continued momentum in DA and recycling, driven by Opteva® Flex Performance℠ Series*
- *Strong business in South Africa and Saudi Arabia*
- *Recent wins in Europe direct result of our software and service competencies*
- *Still on track to achieve modest profit for the year*

11

Investments and Operations Update

DIEBOLD INNOVATION DELIVERED®

- *Increasing investments in IT and services infrastructure, shared services and new product and application development*
- *Two strategic acquisitions in key areas of growth – logical security and services:*
  - *GAS Tecnologia, a leading Brazilian Internet banking, online payment and mobile banking security company; protects 70% of Internet banking transactions in Brazil*
  - *Altus, an industry leading multivendor service provider in Turkey; provides IT services to financial sector through 32 service centers covering 80 cities*
- *Intend to step up M&A activity and focus on security and services opportunities in our existing markets*
- *Indefinitely suspending our plans for a new headquarters facility*
- *Number of initiatives underway to address long-term cost position*

12

Summary & 2012 Outlook

Summary:

- Frustrated by various challenges encountered in quarter
- Making investments today that will bring value for years to come
- Global FSS market growing in key geographies
- Security business beginning to show encouraging signs
- Continue to generate very strong cash flow and confident in our ability to continue trend moving forward
- With investments in the business and acquisition strategy, certain we can execute on growth plan and deliver superior returns to our shareholders

Outlook:	Prior Guidance	Current Guidance
• Revenue growth:	6% - 8%	~6%
• EPS (non-GAAP):	$2.50 - $2.60	$2.25 - $2.30

13

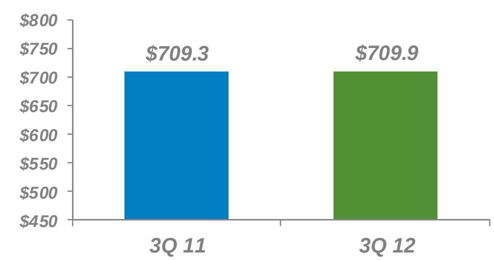
Q3 2012 Highlights

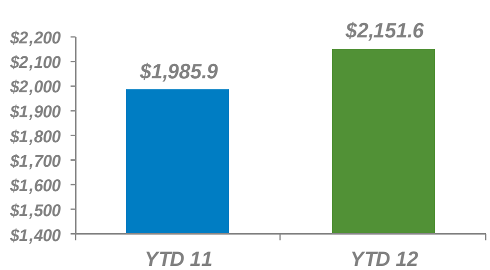
- Missed internal projections due to customer mix issues in NA regional business, lower billed work volume, and additional IS investments
- Addressing process to improve forecasting efforts in relation to profitability
- Non-GAAP EPS of $0.39 vs. $0.69 in Q3 '11 due to factors which resulted in deteriorating gross margins and higher op ex
- Lowered full year non-GAAP EPS guidance to $2.25 to $2.30
- Full year revenue outlook to grow approx. 6%, with growth in FSS revenue of 8% to 9%, or 12% to 13% on a constant currency basis
- Strong balance sheet and free cash flow supports growth in key areas
- Focused on driving long-term growth of business and return on capital employed of 15%

15

Total Revenue

2011 vs. 2012 ($Millions)





Q3 Revenue Summary:

- Up $0.6M or 0.1%
- Negative currency impact of approx. 6%
- Strong performance in both FSS and security in NA, offset by $21M drop in Brazil elections revenue
- Service rev. increased more than 3%; Product rev. decreased 4%
- Mix: product 43%, service 57%

YTD Revenue Summary:

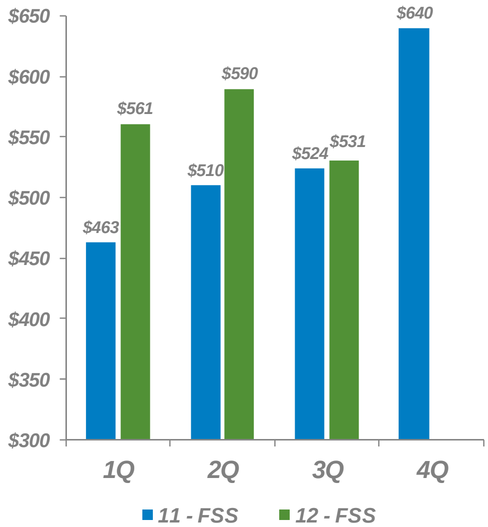
- Up $165.7M or 8.3%
- Negative currency impact of approx. 4%
- Product rev. increased 13%; service rev. increased 5%
- Mix: product 44%, service 56%

16

Financial Self-service Revenue

2011 vs. 2012 ($Millions)

DIEBOLD INNOVATION DELIVERED®



Q3 FSS Revenue Summary:

- Up $7M or 1.3%
- Negative currency impact of 6%
- National account activity growth in NA and continued strength in LA, excluding Brazil
- Service grew 2%

YTD FSS Revenue Summary:

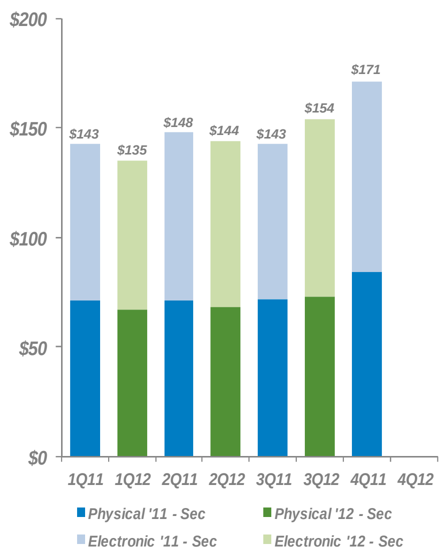
- Up $184M or 12.3%
- Negative currency impact over 5%
- Strong growth in NA and increases in AP and LA/Brazil

17

Security Revenue

2011 vs. 2012 ($Millions)

DIEBOLD INNOVATION DELIVERED®



Q3 Security Revenue Summary:

- Up $11M or 8%
- Electronic security business grew 14%
- Third consecutive quarter of order growth

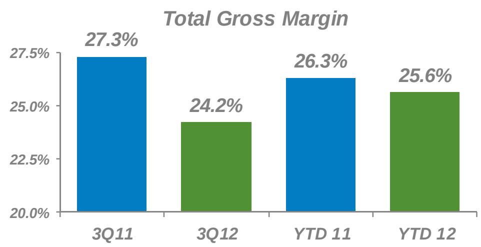
YTD Security Revenue Summary:

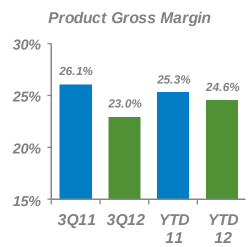
- Down $1M or 0.3%
- Tightened full year security revenue guidance at top end of the range to 3% to 4%

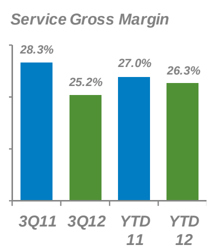
18

Gross Margins – non-GAAP*

2011 vs. 2012 (%)







Total Gross Margin:

- Down 3.1 percentage points

Product Gross Margin:

- Down 3.1 percentage points due to:
  1. Tough comps within Brazil election business
  2. Unfavorable customer mix in NA and EMEA

Service Gross Margin:

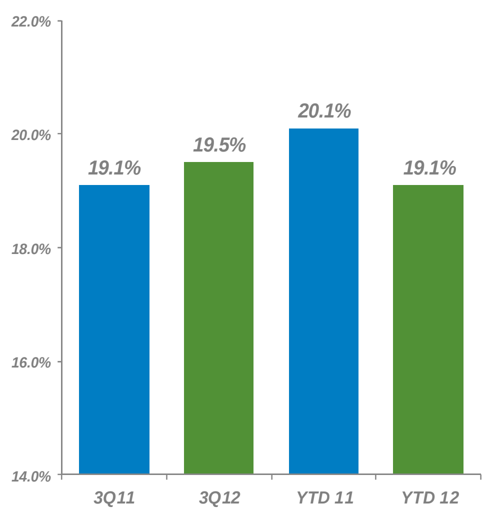
- Down 3.1 percentage points due to:
  1. Lower volume break-fix services rev. within NA
  2. Continued investments in IS, software, and productivity tools
  3. Mix of low margin install rev. vs. higher margin maintenance rev.

* See reconciliation of GAAP to non-GAAP measures at the end of this presentation

19

Op. Ex. as a Percentage of Revenue – non-GAAP*

2011 vs. 2012 (%)



Q3 Op. Ex. as a % of Revenue:

- Up 40 basis points from p/y
- Increased investments in R&D to support future offerings in FSS and security

YTD Op. Ex. as a % of Revenue:

- Expect 2012 full-year op. ex. to be around 18.5% of revenue
- Leveraging our op ex structure over greater volume in 2012 vs. 2011

* See reconciliation of GAAP to non-GAAP measures at the end of this presentation

20

Cost Structure Improvements

DIEBOLD INNOVATION DELIVERED®

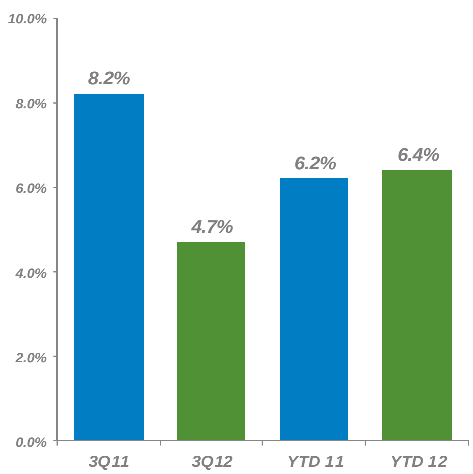
- *Number initiatives underway to address cost position:*
  - *Realigning hardware and software development in global centers of excellence*
  - *Building out our global IT and business services center in Hyderabad, India*
  - *Aggressively implementing advanced service technology and productivity tools within service organizations in North America and Brazil*
- *Made decision to reduce headcount in Brazil and North America*
- *Continue to execute on Smart Business 300 with focus on indirect spend*
- *Continue to be diligent in cost control efforts to improve long-term profitability of the company*

21

Operating Profit – non-GAAP*

DIEBOLD INNOVATION DELIVERED®

2011 vs. 2012 (%)



- *2012 FY OP% forecast in high 6% range*

Quarter:	3Q '11	3Q '12
Total Revenue	$709.3	$709.9
Total Gross Profit	$193.7	$172.1
Percent of Net Sales	27.3%	24.2%
Operating Expenses		
Selling, G & A	$116.8	$117.3
R, D&E	$18.5	$21.1
Total Operating Expense	$135.3	$138.4
Percent of Net Sales	19.1%	19.5%
Total Operating Profit	$58.4	$33.7
Percent of Net Sales	8.2%	4.7%

Year-to-date:	YTD '11	YTD '12
Total Revenue	$1,985.9	$2,151.6
Total Gross Profit	$521.6	$550.2
Percent of Net Sales	26.3%	25.6%
Operating Expenses		
Selling, G & A	$342.2	$351.5
R, D&E	$57.2	$60.0
Total Operating Expense	$399.4	$411.5
Percent of Net Sales	20.1%	19.1%
Total Operating Profit	$122.1	$138.6
Percent of Net Sales	6.2%	6.4%

** See reconciliation of GAAP to non-GAAP measures at the end of this presentation*

22

EPS Reconciliation

DIEBOLD INNOVATION DELIVERED®

	Q3 '11	Q3 '12	YTD '11	YTD'12
EPS (GAAP)	$0.65	$0.27	$0.99	$1.39
Restructuring charges	0.02	0.02	0.22	0.05
Non-routine expenses	0.02	0.01	0.12	0.02
Impairment	0.00	0.09	0.03	0.16
EPS (non-GAAP)	$0.69	$0.39	$1.36	$1.62
Tax rate (non-GAAP)	21.2%	30.6%	26.3%	28.7%

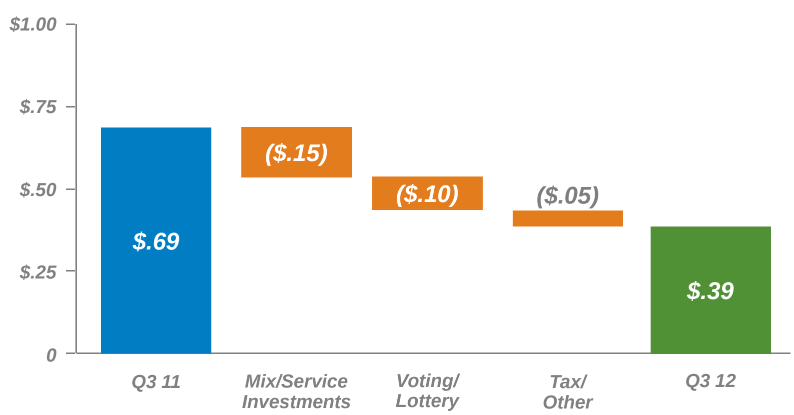
- FY EPS guidance assumes a non-GAAP tax rate of around 27%

Note: The sums of the quarterly figures may not equal annual figures due to rounding or differences in the weighted-average number of shares outstanding during the respective periods.

23

Q3 '11 to Q3 '12 EPS Bridge

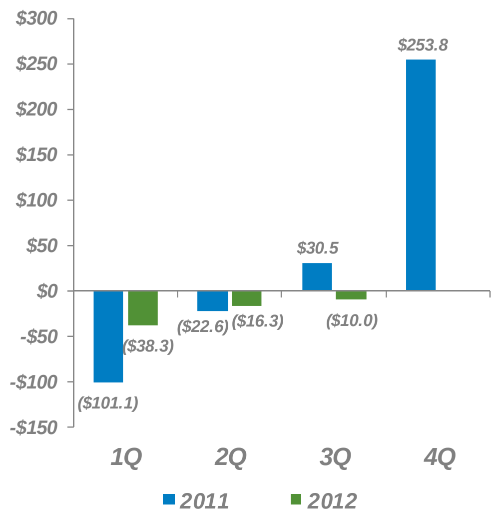
DIEBOLD INNOVATION DELIVERED®



24

Free Cash Flow*

($Millions)



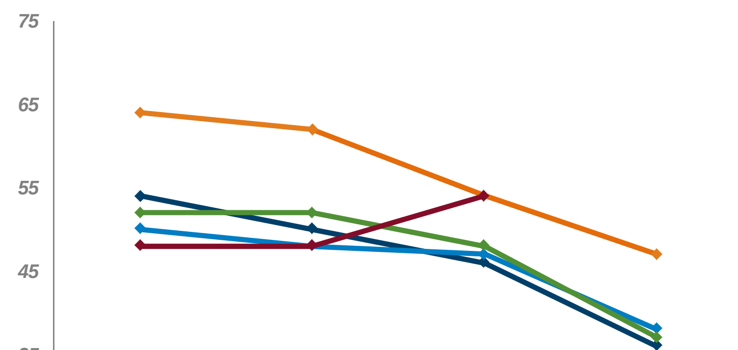
Free Cash Flow:

- FCF down $40.5M from p/y
- YTD free cash use improved $29M
- Still anticipate a strong Q4
- Positioned to generate approx. $170M in FCF for the full year

* See reconciliation of GAAP to non-GAAP measures at the end of this presentation

25

Working Capital – DSO

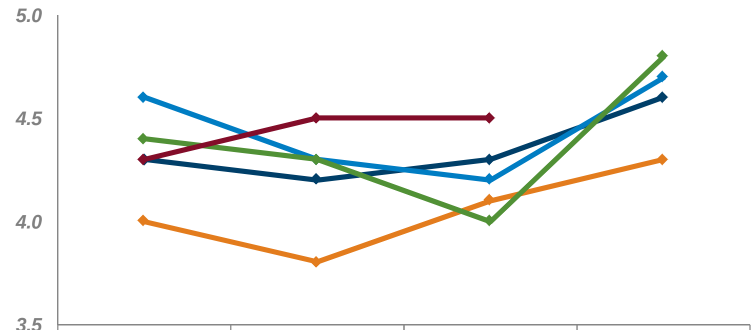


	Mar	Jun	Sept	Dec
2008	64	62	54	47
2009	54	50	46	36
2010	50	48	47	38
2011	52	52	48	37
2012	48	48	54	

26

Working Capital – Inventory Turns

DIEBOLD
INNOVATION DELIVERED®



	Mar	Jun	Sept	Dec
2008	4.0	3.8	4.1	4.3
2009	4.3	4.2	4.3	4.6
2010	4.6	4.3	4.2	4.7
2011	4.4	4.3	4.0	4.8
2012	4.3	4.5	4.5	

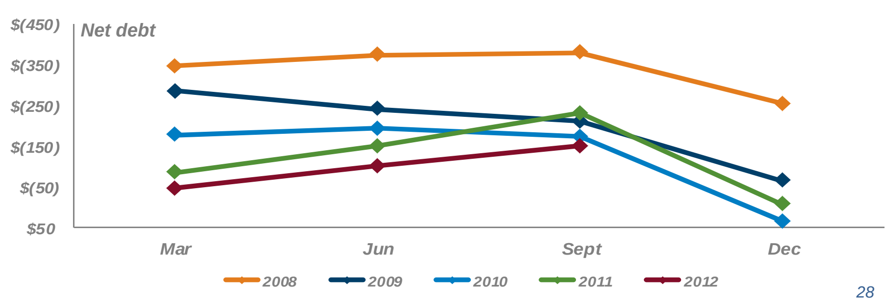
27

Liquidity & Net Debt

($Millions)

DIEBOLD
INNOVATION DELIVERED®

	Sep. 30, 2012	Dec. 31, 2011	Sep. 30, 2011
Cash, cash equivalents and other investments (GAAP measure)	$572.2	$620.8	$472.2
Debt Instruments	(723.4)	(628.5)	(704.4)
Net (debt) (non-GAAP measure)	$ (151.2)	$ (7.7)	$ (232.2)
Net debt to capital* ratio	10%	1%	15%



28

* Capital includes Diebold shareholder equity, excludes non-controlling interest

2012 Outlook

Revenue	Previous Guidance	Current Guidance
Total revenue	6% to 8%	~6%
Financial self-service	10% to 12%	8% to 9%
Security	1% to 4%	3% to 4%
Brazil elections & lottery	$45M to $55M	$50M to $55M
Earnings per share		
2012 EPS (GAAP)	$2.31 - $2.44	$1.91 - $1.99
Restructuring charges	0.08 – 0.06	0.15 – 0.13
Non-routine expense	0.04 – 0.03	0.03 – 0.02
Impairment	0.07	0.16
2012 EPS non-GAAP	$2.50 - $2.60	$2.25 - $2.30

29

Non-GAAP EPS Guidance Bridge

	Low	High
Q2 2012 non-GAAP EPS Guidance	$2.50	$2.60
NA Customer Mix/Service Investments/Other	($.17)	($.20)
Brazil FSS government bank delays	($.08)	($.10)
Q3 2012 non-GAAP EPS Guidance	$2.25	$2.30

30

2013 Considerations

- *Macro-economic environment of slowing growth*
- *Modest top-line growth primarily in the Americas*
  - *Difficult comps in North America*
  - *Revenue growth in Latin America/Brazil*
  - *Growth in the security business*
- *Downward pressure on product margins*
- *YOY improvement in service margins*
- *Higher healthcare and pension expense*
- *Benefit from 2012 cost containment actions*

Expect EPS growth in 2013

31

Compliance Update

FCPA

- *More than two years ago, made voluntary FCPA disclosure which prompted extensive and expensive investigation*
- *Disruptive to business causing setbacks in certain markets such as Russia*
- *Much more robust compliance program today*
- *Currently in very active discussions with DOJ and SEC; cannot predict the timing or nature of any potential settlement*

Brazil Tax Assessment

- *One of our Brazilian subsidiaries notified in the third quarter of allegations related to prohibited imports of certain ATM components*
- *Take all matters related to this issue seriously*
- *Currently assessing the impact of this tax uncertainty*

32

Conclusion

DIEBOLD
INNOVATION DELIVERED®

- *Disappointed by profit margins delivered in the quarter*
- *Fundamentals of business remain sound*
- *Focused on strategic and measured operational improvement initiatives to address cost position*
- *Solid balance sheet positions us to capitalize on growth opportunities and deliver sustained shareholder value*

Core strategies generate higher recurring revenue & sustained operating targets

Operating Targets	
Revenue Growth (%)	4% - 6%
OP Margin (%)	10%
ROCE (%)	15%

33

DIEBOLD
INNOVATION DELIVERED®

Supplemental Schedules

34

Use of Non-GAAP Financial Information

DIEBOLD
INNOVATION DELIVERED®

Diebold has included non-GAAP financial measures in this presentation to supplement Diebold's consolidated condensed financial statements presented on a GAAP basis. Definitions of these non-GAAP financial measures and reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are included elsewhere in this presentation.

Diebold's management uses non-GAAP product, service and total gross margins, non-GAAP operating expense, non-GAAP operating profit, non-GAAP tax rate, non-GAAP net earnings, and non-GAAP diluted earnings per share, and excludes the Brazilian elections systems business, losses or other charges that are considered by Diebold's management to be outside of Diebold's core business segment operating results. Net debt and free cash flow are liquidity measures that provide useful information to management about the amount of cash available for investment in Diebold's businesses, funding strategic acquisitions, repurchasing stock and other purposes.

These non-GAAP financial measures may have limitations as analytical tools, and these measures should not be considered in isolation or as a substitute for analysis of Diebold's results as reported under GAAP. Items such as impairment of goodwill and intangible asset though not directly affecting Diebold's cash position, represent the loss in value of goodwill and intangible assets over time. The impairment expense associated with this loss in value is not included in non-GAAP operating profit, non-GAAP net earnings, non-GAAP diluted earnings per share and therefore does not reflect the full economic effect of the loss in value of those goodwill and intangible assets. In addition, items such as restructuring charges and non-routine expenses that are excluded from non-GAAP gross profit, non-GAAP operating expense, non-GAAP operating profit, non-GAAP net earnings, and non-GAAP diluted earnings per share can have a material impact on cash flows and earnings per share. In addition, free cash flow does not represent the total increase or decrease in the cash balance for the period. The non-GAAP financial information that we provide also may differ from the non-GAAP information provided by other companies.

We compensate for the limitations on our use of these non-GAAP financial measures by relying primarily on our GAAP financial statements and using non-GAAP financial measures only supplementally. We also provide robust and detailed reconciliations of each non-GAAP financial measure to the most directly comparable GAAP measure, and we encourage investors to review carefully those reconciliations.

We believe that providing these non-GAAP financial measures in addition to the related GAAP measures provides investors with greater transparency to the information used by Diebold's management in its financial and operational decision-making and allows investors to see Diebold's results "through the eyes" of management. We further believe that providing this information better enables investors to understand Diebold's operating performance and to evaluate the efficacy of the methodology and information used by management to evaluate and measure such performance.

Q3 2012 Profit & Loss Statement

DIEBOLD
INNOVATION DELIVERED®

Reconciliation GAAP to non-GAAP ($Millions)

	2012 (GAAP)	Restructuring	Non-routine Expenses	Impairment	Non-routine Income	2012 (non-GAAP)
Total Revenue	$709.9	$0.0	$0.0	$0.0	$0.0	$709.9
Total Gross Profit	$173.2	($1.1)	$0.0	$0.0	$0.0	$172.1
Percent of Net Sales	24.4%					24.2%
Operating Expenses						
Selling, G & A	$120.5	($2.5)	($0.6)	$0.0	$0.0	$117.4
R , D & E	$22.2	($1.1)	$0.0	$0.0	$0.0	$21.1
Impairment of Assets	$7.9	$0.0	$0.0	($7.9)	$0.0	$0.0
Total Operating Expense	$150.6	($3.6)	($0.6)	($7.9)	$0.0	$138.4
Percent of Net Sales	21.2%					19.5%
Total Operating Profit	$22.7	$2.5	$0.6	$7.9	$0.0	$33.7
Percent of Net Sales	3.2%					4.7%
Other income/(expense)	$3.2	$0.0	$0.0	$0.0	$0.0	$3.2
Inc from Cont Ops before Tax	$25.9	$2.5	$0.6	$7.9	$0.0	$36.9
	3.6%					5.2%
Income Taxes	($7.8)	($1.0)	($0.2)	($2.3)	$0.0	($11.3)
Income from Cont Ops	$18.1	$1.5	$0.4	$5.7	$0.0	$25.6
Percent of Net Sales	2.5%					3.6%
Noncontrol Interest - Net Tax	($0.6)	$0.0	$0.0	$0.0	$0.0	($0.6)
Inc from Cont Ops - Net Tax	$17.4	$1.5	$0.4	$5.7	$0.0	$25.0
Income from Disc Ops - Net Tax	$0.0	$0.0	$0.0	$0.0	$0.0	-
Net Income	$17.4	$1.5	$0.4	$5.7	$0.0	$25.0
Percent of Net Sales	2.5%					3.5%

Q3 2011 Profit & Loss Statement

Reconciliation GAAP to non-GAAP ($Millions)

DIEBOLD Innovation Delivered®

	2011 (GAAP)	Restructuring	Non-routine Expenses	Impairment	Non-routine Income	2011 (non-GAAP)
Total Revenue	$709.3	$0.0	$0.0	$0.0	$0.0	$709.3
Total Gross Profit	$194.4	($0.7)	$0.0	$0.0	$0.0	$193.7
Percent of Net Sales	27.4%					27.3%
Operating Expenses						
Selling, G & A	$121.5	($2.1)	($2.6)	$0.0	$0.0	$116.8
R , D & E	$18.5	($0.0)	$0.0	$0.0	$0.0	$18.5
Impairment of Assets	$0.0	$0.0	$0.0	$0.0	$0.0	$0.0
Total Operating Expense	$140.0	($2.1)	($2.6)	$0.0	$0.0	$135.3
Percent of Net Sales	19.7%					19.1%
Total Operating Profit	$54.4	$1.4	$2.6	$0.0	$0.0	$58.4
Percent of Net Sales	7.7%					8.2%
Other income/(expense)	($0.4)	$0.0	$0.0	$0.0	$0.0	($0.4)
Inc from Cont Ops before Tax	$54.0	$1.4	$2.6	$0.0	$0.0	$58.1
	7.6%					8.2%
Income Taxes	($11.3)	($0.2)	($1.0)	$0.0	$0.0	($12.5)
Income from Cont Ops	$42.8	$1.2	$1.6	$0.0	$0.0	$45.6
Percent of Net Sales	6.0%					6.4%
Noncontrol Interest - Net Tax	($1.0)	$0.0	$0.0	$0.0	$0.0	($1.0)
Inc from Cont Ops - Net Tax	$41.8	$1.2	$1.6	$0.0	$0.0	$44.6
Income from Disc Ops - Net Tax	$0.0	$0.0	$0.0	$0.0	$0.0	-
Net Income	$41.8	$1.2	$1.6	$0.0	$0.0	$44.6
Percent of Net Sales	5.9%					6.3%

37

Q3 2012 Product & Service Gross Profit

Reconciliation GAAP to non-GAAP ($Millions)

DIEBOLD Innovation Delivered®

	2012 (GAAP)	Restructuring	2012 (non-GAAP)
Service Revenue	$402.3	$0.0	$402.3
Product Revenue	$307.6	$0.0	$307.6
Total Revenue	$709.9	$0.0	$709.9
Service Gross Profit	$100.5	$1.0	$101.5
Percent of Net Sales	25.0%		25.2%
Product Gross Profit	$72.7	($2.1)	$70.6
Percent of Net Sales	23.6%		23.0%
Total Gross Profit	$173.2	($1.1)	$172.1
Percent of Net Sales	24.4%		24.2%

38

Q3 2011 Product & Service Gross Profit

Reconciliation GAAP to non-GAAP ($Millions)

	2011 (GAAP)	Restructuring	2011 (non-GAAP)
Service Revenue	$389.0	$0.0	$389.0
Product Revenue	$320.3	$0.0	$320.3
Total Revenue	$709.3	$0.0	$709.3
Service Gross Profit	$111.4	($1.3)	$110.1
Percent of Net Sales	28.6%		28.3%
Product Gross Profit	$83.0	$0.6	$83.6
Percent of Net Sales	25.9%		26.1%
Total Gross Profit	$194.4	($0.7)	$193.7
Percent of Net Sales	27.4%		27.3%

39

Q3 YTD 2012 Profit & Loss Statement

Reconciliation GAAP to non-GAAP ($Millions)

	2012 (GAAP)	Restructuring	Non-routine Expenses	Impairment	Non-routine Income	2012 (non-GAAP)
Total Revenue	$2,151.6	$0.0	$0.0	$0.0	$0.0	$2,151.6
Total Gross Profit	$552.0	($1.9)	$0.0	$0.0	$0.0	$550.2
Percent of Net Sales	25.7%					25.6%
Operating Expenses						
Selling, G & A	$359.1	($5.7)	($1.9)	$0.0	$0.0	$351.5
R , D & E	$61.1	($1.1)	$0.0	$0.0	$0.0	$60.0
Impairment of Assets	$14.6	$0.0	$0.0	($14.6)	$0.0	($0.0)
Total Operating Expense	$434.8	($6.8)	($1.9)	($14.6)	$0.0	$411.5
Percent of Net Sales	20.2%					19.1%
Total Operating Profit	$117.2	$4.9	$1.9	$14.6	$0.0	$138.6
Percent of Net Sales	5.4%					6.4%
Other income/(expense)	$10.1	$0.0	$0.0	$0.0	$0.0	$10.1
Inc from Cont Ops before Tax	$127.3	$4.9	$1.9	$14.6	$0.0	$148.8
	5.9%					6.9%
Income Taxes	($35.5)	($1.8)	($0.7)	($4.7)	$0.0	($42.7)
Income from Cont Ops	$91.8	$3.1	$1.2	$9.9	$0.0	$106.0
Percent of Net Sales	4.3%					4.9%
Noncontrol Interest - Net Tax	($2.7)	$0.0	$0.0	$0.0	$0.0	($2.7)
Inc from Cont Ops - Net Tax	$89.1	$3.1	$1.2	$9.9	$0.0	$103.3
Income from Disc Ops - Net Tax	$0.0	-	-	-	-	-
Net Income	$89.1	$3.1	$1.2	$9.9	$0.0	$103.3
Percent of Net Sales	4.1%					4.8%

40

Q3 YTD 2011 Profit & Loss Statement

DIEBOLD INNOVATION DELIVERED®

Reconciliation GAAP to non-GAAP ($Millions)

	2011 (GAAP)	Restructuring	Non-routine Expenses	Impairment	Non-routine Income	2011 (non-GAAP)
Total Revenue	$1,985.9	$0.0	$0.0	$0.0	$0.0	$1,985.9
Total Gross Profit	$513.3	$8.3	$0.0	$0.0	$0.0	$521.6
Percent of Net Sales	25.8%					26.3%
Operating Expenses						
Selling, G & A	$364.7	($9.4)	($13.1)	$0.0	$0.0	$342.2
R , D & E	$57.3	($0.0)	$0.0	$0.0	$0.0	$57.2
Impairment of Assets	$3.0	$0.0	$0.0	($3.0)	$0.0	$0.0
Total Operating Expense	$424.9	($9.4)	($13.1)	($3.0)	$0.0	$399.4
Percent of Net Sales	21.4%					20.1%
Total Operating Profit	$88.4	$17.7	$13.1	$3.0	$0.0	$122.1
Percent of Net Sales	4.5%					6.2%
Other income/(expense)	$3.9	$0.0	$0.0	$0.0	$0.0	$3.9
Inc from Cont Ops before Tax	$92.3	$17.7	$13.1	$3.0	$0.0	$126.0
	4.6%					6.3%
Income Taxes	($23.8)	($3.6)	($4.8)	($1.1)	$0.0	($33.2)
Income from Cont Ops	$68.5	$14.2	$8.3	$1.9	$0.0	$92.8
Percent of Net Sales	3.5%					4.7%
Noncontrol Interest - Net Tax	($4.0)	$0.0	$0.0	$0.0	$0.0	($4.0)
Inc from Cont Ops - Net Tax	$64.5	$14.2	$8.3	$1.9	$0.0	$88.8
Income from Disc Ops - Net Tax	$0.5	-	-	-	-	$0.5
Net Income	$65.1	$14.2	$8.3	$1.9	$0.0	$89.4
Percent of Net Sales	3.3%					4.5%

41

Q3 YTD 2012 Product & Service Gross Profit

DIEBOLD INNOVATION DELIVERED®

Reconciliation GAAP to non-GAAP ($Millions)

	2012 (GAAP)	Restructuring	2012 (non-GAAP)
Service Revenue	$1,196.1	$0.0	$1,196.1
Product Revenue	$955.5	$0.0	$955.5
Total Revenue	$2,151.6	$0.0	$2,151.6
Service Gross Profit	$314.8	$0.1	$314.9
Percent of Net Sales	26.3%		26.3%
Product Gross Profit	$237.2	($2.0)	$235.2
Percent of Net Sales	24.8%		24.6%
Total Gross Profit	$552.0	($1.9)	$550.1
Percent of Net Sales	25.7%		25.6%

42

Q3 YTD 2011 Product & Service Gross Profit

Reconciliation GAAP to non-GAAP ($Millions)

DIEBOLD INNOVATION DELIVERED®

	2011 (GAAP)	Restructuring	2011 (non-GAAP)
Service Revenue	$1,142.3	$0.0	$1,142.3
Product Revenue	$843.6	$0.0	$843.6
Total Revenue	$1,985.9	$0.0	$1,985.9
Service Gross Profit	$300.7	$7.3	$308.0
Percent of Net Sales	26.3%		27.0%
Product Gross Profit	$212.5	$1.0	$213.5
Percent of Net Sales	25.2%		25.3%
Total Gross Profit	$513.3	$8.3	$521.6
Percent of Net Sales	25.8%		26.3%

43

Free Cash Flow Reconciliation

($Millions)

DIEBOLD INNOVATION DELIVERED®

	Q3 YTD 2011	Q3 YTD 2012
Net cash provided (used) by operating activities (GAAP measure)	($54.7)	($28.8)
Capital expenditures	(38.4)	(35.8)
Free cash flow (use) (non-GAAP measure)	($93.1)	($64.6)

44